NATIONAL VOCATIONAL QUALIFICATION ARTIFICIAL INTELLIGENCE DAE - LEVEL 5

 $\left(\frac{a}{b}\right)^{+}\left(\frac{c}{d}\right) = \frac{ad}{bc}$

0.046765 mol



E =

V5+



 $X^2 - 4X \le 0$

National Vocational & Technical Training Commission (NAVTTC) Government of Pakistan



ACKNOWLEDGEMENTS

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- Dr. Muqeem ul Islam, Director General (Skills Standards and Curricula) NAVTTC
- Mr. Muhammad Naeem Akhtar, Senior Technical Advisor TSSP-GIZ,
- Mr. Muhammad Yasir, Deputy Director (SS&C Wing) NAVTTC
- Mr. Muhammad Ishaq, Deputy Director (SS&C Wing) NAVTTC
- Mr. Muhammad Fayaz Soomro, Deputy Director (SS&C Wing) NAVTTC

NAVTTC team under the leadership of Dr. Muqeem ul Islam initiated development of CBT & A based qualifications of diploma level-5 as a reform project of TVET sector in November 2018 and completed 27 NVQF diplomas of Level-5 in September, 2019. It seems worth highlighting that during this endeavor apart from developing competency standards/curricula in conventional trades new dimensions containing high-tech trades in TVET sector in the context of generation IR 4.0 trades have also been developed which inter alia includes Robotics, Mechatronics, artificial intelligence, industrial automation, instrumentation and process control. Moreover, trades like entrepreneurship, green/environmental skills and variety of soft/digital skill have also been developed to equipped the Pakistani youth with skills set as per requirement of the global trends. These skills have been made integral part of all the 27 diplomas.

Nobody has been more important in the pursuit of this project than Dr. Nasir Khan, Executive Director, NAVTTC, whose patronage and support remain there throughout the development process and lastly to thanks specially to Syed Javed Hassan Chairman NAVTTC and Raja Saad Khan, Deputy Team Lead TSSP-GIZ who made it happened in this challenging time.

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1. INTRODUCTION

Since the invention of computers and machines, their capability to perform various tasks went on growing exponentially. Humans have developed the power of computer systems in terms of their diverse working domains, their increasing speed, and reducing size with respect to time. A branch of Computer Science named Artificial Intelligence (AI) pursues creating the computers or machines as intelligent as human beings.

John McCarthy defines artificial intelligence as, it is "The science and engineering of making intelligent machines, especially intelligent computer programs". Artificial Intelligence is a way of making a computer, a computer-controlled robot, or a software think intelligently, in the similar manner the intelligent humans thinks. Al is accomplished by studying how human brain thinks, and how humans learn, decide, and work while trying to solve a problem, and then using the outcomes of this study as a basis of developing intelligent software and systems.

Artificial intelligence has become a powerful driving force in a wide range of industries, helping people and businesses create exciting, innovative products and services, enable more informed business decisions, and achieve key performance objectives.

The measurable objectives of this document are to develop Competency Standards (CS) in the area of AI. These CS are designed as a comprehensive training program to the study of AI for both male and female trainees at Diploma /DAE (Level-5). This training program covers basics of the subjects like introduction to AI, its principles & constituents, and its applications in a wide range of organizations etc.; entrepreneurship skills; the economic and managerial aspects of Artificial Intelligence, the historical and modern insights into the IT industry; the marketing, organizational and technological issues involved. It involves the management of multiple activities such as studying the computer intelligence, machines and relevant software. It also involves marketing efforts to attract the intelligence sharing in both entrepreneurial and industrial sector.

2. PURPOSE OF THE QUALIFICATION

The purpose of this qualification is to give training thorough understanding of artificial intelligence in IT sector as per high tech industrial trends. Artificial intelligence is a transformative technology, generally refers to the ability of digital computing devices that can imitate a wide variety of human tasks with high accuracy. Trainees will be able to be introduced with the historically significant AI systems and their underlying AI concepts. They will explore different classical and modern AI techniques, and understand the three essential ingredients that drive modern AI – machine learning, data science, big-data and algorithms using modern scientific AI techniques. Trainees will also examine the ethical and social aspects of AI technologies as well as the exciting future trends such as:

- Explain the core elements and the historical development of artificial intelligence in modern era
- Give an account of essential artificial intelligence trends
- Demonstrate an understanding of different ways to maintain artificial intelligence sharing
- Understand how products are marketed both historically and currently
- Discuss central challenges in artificial intelligence field today, such as that of the impacts of sharing ideas/intelligence images and corporate social responsibility practices for implementation
- Core challenges in artificial intelligence field today, such as the human, economic and environmental both at national and international levels.

3. DATE OF VALIDATION

These national qualifications have been validated by the Qualification Validation Committee (QVC) on 24-29 June, 2019 in Karachi and will remain valid until June, 2029.

4. DATE OF REVIEW

These national qualifications may be reviewed in September, 2023

5. CODE OF QUALIFICATION

The International Standard Classification of Education (ISCED) is a framework for assembling, compiling, and analyzing cross-nationally comparable statistics on education and training, ISCED codes for these qualifications are assigned as follow:

 Qualification Titles

 National Vocational qualification Level-5 in
 Al lab Assistant

 National Vocational qualification Level-5 in
 Assistant Database Administrator

National Vocational qualification Level-5 in Al Supervisor National Vocational qualification Level-5 in Assistant Al Developer National Vocational qualification Level-5 in Expert Python Developer National Vocational qualification Level-5 in Assistant Data Analyst National Vocational qualification Level-5 in Expert Freelancer National Vocational qualification Level-5 in Assistant Data Scientist National Vocational qualification Level -4 in Assistant Lab Instructor National Vocational qualification Level -4 in Intermediate Freelancer National Vocational qualification Level -4 in Intermediate Level Python Developer National Vocational qualification Level -4 in Junior Al Developer National Vocational qualification Level -4 in Junior Database Developer National Vocational qualification Level -3 in **Data Manipulator** National Vocational qualification Level -3 in Entry Level Python Developer National Vocational qualification Level -2 in Computer Assistant National Vocational qualification Level-2 in Data Entry Operator National Vocational qualification Level -2 in Computer Operator

6. QUALIFICATION DEVELOPMENT COMMITTEE

The following members participated in the qualification's development workshop from 24-29 June 2019 in Karachi:

SNo.	Name & Designation	Organization
1.	Dr. Saleem Ahmed Phull Assistant Professor / Chairman Computer System Engineering	Dawood University of Engineering & Technology, Karachi
2.	Dr. Samreen Fatima Assistant Professor	Karachi University
3.	Dr. Zeeshan Ali Memon Professor / Chairman Industrial & Management Engineering	Dawood University of Engineering & Technology, Karachi
4.	Engr. Talha Tariq Lab Engineer	Dawood University of Engineering & Technology, Karachi
5.	Syed Mansoor Ahmed Assistant IT Manager	Sindh Board of Technical Education- Karachi
6.	Engr. Nimra Zeeshan Research Assistant	Dawood University of Engineering & Technology, Karachi
7.	Fayaz A. Soomro Deputy Director (Technical Education)	NAVTTC HQs, Islamabad
8.	Muhammad Nasir Khan DACUM Facilitator	EX-DD, SS&C Wing-NAVTTC, Islamabad

7. QUALIFICATION VALIDATION COMMITTEE

The following members participated in the qualification's validation workshop from 22-24 August 2019, in Karachi:

SNo.	Name & Designation	Organization
1.	Dr. Nouman Qadeer Assistant Professor	Mehran UET ACZAB campus Khairpur
2.	Engr. Faisal Jamal Nasir Assistant Professor	GPI Sarai Saleh, Haripur (KP-TEVTA Peshawar)
3.	Engr. Jibran Ullah Assistant Professor	GPI Takht Bhai, Mardan (KP-TEVTA Peshawar)
4.	Ehtisham ul Haq Jr. Instructor,	Mechatronics Department, GCT Taxila (P-TEVTA)
5.	Engr. Liaqat Ali Jamroo	Director Academics, (S-TEVTA, Karachi)
6.	Fyaz Ahmed Samroo Deputy Director (Technical Education)	Deputy Director Technical, (SS&C Wing, TAVTTC)
7.	Muhammad Nasir Khan DACUM Facilitator	Ex-DD (SS&C Wing, TAVTTC)

8. ENTRY REQUIREMENTS

Entry requirements of this qualification is Matric Science.

9. REGULATIONS FOR THE QUALIFICATION AND SCHEDULE OF UNITS

Not applicable

10. PACKAGING OF QUALIFICATION

The national vocational qualifications are packaged as per following:

SNo.	Code	LEVEL				
		LEVEL-2				
	Computer Assistant/ Data Entry Operator					
1.	0619I&CT-01	Apply Structured Computer Programming				
2.	0619I&CT-02	Demonstrate Mathematics-I (Calculus and Analytical Geometry)				
3.	0619I&CT-03	Demonstrate Artificial Intelligence Fundamentals and Methodology				
4.	0619I&CT-04	Demonstrate Data Science Fundamentals and Methodology				
5.	0619I&CT-12	Utilize Libraries in Python				
		LEVEL-3				
		Data Manipulator/Entry Level Python Developer				
6.	0619I&CT-05	Demonstrate Mathematics-II (Probability & Statistics)				
7.	0619I&CT-06	Demonstrate Mathematics-III (Linear Algebra)				
8.	0619I&CT-07	Apply Object Oriented Programming				
9.	0619I&CT-13	Apply Data Structure & Algorithms				
10.	0619I&CT-08	Utilize Database System				
11.	0619I&CT-09	Perform Data Preprocessing in Python				
12.	0619I&CT-10	Perform Data Handling in Python				
		LEVEL-4				
	Assi	stant Lab Instructor/ Junior AI Developer / Intermediate Freelancer/				
	Intern	nediate Level Python Developer / Junior Database Developer				
13.	0619I&CT-11	Visualize and Explore Data				
14.	0619I&CT-14	Use Python as Mathematics Tool				
15.	0619I&CT-15	Develop Concepts on Machine Learning -I (Supervised)				
16.	0619I&CT-16	Develop Concepts on Machine Learning -II (Unsupervised)				
17.	0619I&CT-17	Develop Concepts on Machine Learning -III (Deep Learning)				
18.	0619I&CT-18	Implement Artificial Neural Network				
19.	0619I&CT-19	Implement Feed Forward Neural Network				
20.	0619I&CT-20	Implement Back Propagation Training Algorithm				

LEVEL-5

Al lab Assistant/ Assistant Database Administrator/ Artificial Intelligence Supervisor/ Expert Python Developer/ Assistant Data Analyst/ Expert Freelancer/ Assistant Data Scientist

21.	0619I&CT-21	Implement K Means Clustering Algorithm
22.	0619I&CT-22	Implement Convolutional Neural Network
23.	0619I&CT-23	Implement Natural Language Processing
24.	0619I&CT-24	Implement Text Analytics
25.	0619I&CT-25	Develop Object Detection system
26.	0619I&CT-26	Develop Character Recognition System
27.	0619I&CT-27	Develop Fraud Detection System
28.	0619I&CT-28	Develop Forecasting for Stock Market
29.	0619I&CT-29	Develop Chat bot
30.	0619I&CT-30	Develop Self Driving Vehicle

11. OCCUPATIONS OF ARTIFICIAL INTELLIGENCE

	Nome of Occuration/		Digital	Soft	Entrepre	Technical Skills
SNo.	Name of Occupation/	Level	Skills	Skills	nourshin	required
	Nomenclature		require	require	neursnip	required
		5			1, 3, 4, 5,	21,22,23,24,25,
1.	Assistant Database				6,7, 8	26,27,28,29,30,
	Administrator					31, 32,33
		5			1, 3, 4, 5,	21,22,23,24,25,
2.	Artificial Intelligence				6,7, 8	26,27,28,29,30,
	Supervisor					31, 32,33
		5			1, 3, 4, 5,	21,22,23,24,25,
3.	Expert Python				6,7, 8	26,27,28,29,30,
	Developei					31, 32,33
		5			1, 3, 4, 5,	21,22,23,24,25,
4.	Assistant Data				6,7, 8	26,27,28,29,30,
	Analyst					31, 32,33
		5			1, 3, 4, 5,	21,22,23,24,25,
5.	Expert Freelancer				6,7, 8	26,27,28,29,30,
						31, 32,33
					1, 3, 4, 5,	21,22,23,24,25,
6.	Assistant Data	5			6,7, 8	26,27,28,29,30,
						31, 32,33
					1, 3, 4, 5,	21,22,23,24,25,
7.	Al lab Assistant	5			6,7, 8	26,27,28,29,30,
						31, 32,33
8.	Assistant Lab	4	2, 5, 7,	1, 2, 4,		13,14,15,16,17,18,19,20
	Instructor		8, 9,	5, 7		
9.	Junior Al Developer	4	2, 5, 7,	1, 2, 4,		13,14,15,16,17,18,19,20
			8, 9,	5, 7		
10.	Intermediate	4	2, 5, 7,	1, 2, 4,		13,14,15,16,17,18,19,20
	Freelancer		8, 9,	5, 7		
11.	Intermediate Level	4	2, 5, 7,	1, 2, 4,		13,14,15,16,17,18,19,20
	Python Developer		8, 9,	5, 7		
12	Junior Database	4	2, 5, 7,	1, 2, 4,		13 14 15 16 17 18 19 20
	Developer		8, 9,	5, 7		10,11,10,10,11,10,10,20
13.	Data Manipulator	3	4,6	3, 6	2	6,7,8,9,10,11,12

14.	Entry Level Python Developer	3	4,6	3, 6	2	6,7,8,9,10,11,12
15.	Computer Assistant	2	1, 3, 10, 11, 12	8	10,11,12	1,2,3,4,5
16.	Computer Operator	2	1, 3, 10, 11, 12	8	10,11,12	1,2,3,4,5
17.	Data Entry Operator	2	1, 3, 10, 11, 12	8	10,11,12	1,2,3,4,5

Codo	Compotency Standards	C		ntact Hours	Catagory	
Code	Competency Standards	Levei	Theory	Practical	Total	Calegory
		Level-2				
1.	Perform Basics Computer Operations		1	3	4	Generic
2.	Use Operating System and Computer Hardware					Generic
3.	Use Word Processor		2	3	5	Generic
4.	Operate Presentation Packages		1	3	4	Generic
5.	Use Spread Sheet application		1	6	7	Generic
6.	Maintain professionalism in the workplace		1	3	4	Generic
7.	Apply Structured Computer Programming		40	50	90	Technical
8.	DemonstrateMathematics-I(Calculus and Analytical Geometry)		30	30	60	Technical
9.	Demonstrate Artificial Intelligence Fundamentals and Methodology		40	50	90	Technical
10.	Demonstrate Data Science Fundamentals and Methodology		30	50	80	Technical
11.	Utilize Libraries in Python		30	30	60	Technical
	Total	L	240	350	590	
		Level-3				
1.	Create User Documentation		2	6	8	Generic
2.	Use social media tools for collaboration and engagement		2	6	8	Generic
3.	Perform writing and editing tasks		2	6	8	Generic
4.	Work safely in an office environment		2	3	5	Generic
5.	Undertake Project Work		3	9	12	Generic
6.	Applyprojectinformationmanagementandcommunicationstechniques		3	3	6	Generic
7.	DemonstrateMathematics-II(Probability & Statistics)		40	40	80	Technical
8.	Demonstrate Mathematics-III (Linear		40	40	80	Technical

12. SUMMARY OF COMPETENCY STANDARDS

	Algebra)					
9.	Apply Object Oriented Programming		50	60	110	Technical
10.	Apply Data Structure & Algorithms		40	50	90	Technical
11.	Perform Data Preprocessing in Python		20	50	70	Technical
12.	Perform Data Handling in Python		20	30	50	Technical
13.	Utilize Database System		30	30	60	Technical
	Total					
		Level-4				
1.	Create technical documentation		2	6	8	Generic
2.	E-Commerce- SEO (Search Engine Optimization)		3	3	6	Generic
3.	E-Commerce- SCM (Supply Chain Management)		2	6	8	Generic
4.	E-Commerce- Social Media Marketing		2	6	8	Generic
5.	Operate digital media technology		1	6	7	Generic
6.	Manage meetings		2	3	5	Generic
7.	Manage workforce planning		2	6	8	Generic
8.	Identify and communicate trends in career development		2	3	5	Generic
9.	Apply specialist interpersonal and counseling interview skills		1	3	4	Generic
10.	Develop workplace documents		2	6	8	Generic
11.	Visualize and Explore Data		20	30	50	Technical
12.	Implement Artificial Neural Network		30	50	80	Technical
13.	Implement Feed Forward Neural Network		30	50	80	Technical
14.	Use Python as Mathematics Tool		30	30	60	Technical
15.	Develop Concepts on Machine Learning -I (Supervised)		40	50	90	Technical
16.	Develop Concepts on Machine Learning -II (Unsupervised)		30	40	70	Technical
17.	Develop Concepts on Machine Learning -III (Deep Learning)		20	30	50	Technical
18.	Implement Back Propagation		30	40	70	Technical

	Training Algorithm					
	Total					
		Level-5				
1.	Develop Entrepreneurial Skills		2	3	5	Generic
2.	Apply project human resources management approaches		3	6	9	Generic
3.	Develop a project management plan		3	6	9	Generic
4.	Develop a sales plan		3	6	9	Generic
5.	Address customer needs		3	3	6	Generic
6.	Manage personal finances		2	3	5	Generic
7.	Solve problems which jeopardize safety and security		2	3	5	Generic
8.	Implement K Means Clustering Algorithm		20	30	50	Technical
9.	Implement Convolutional Neural Network		20	30	50	Technical
10.	Implement Natural Language Processing		20	30	50	Technical
11.	Implement Text Analytics		20	30	50	Technical
12.	Develop Object Detection system		20	30	50	Technical
13.	Develop Character Recognition System		20	30	50	Technical
14.	Develop Fraud Detection System		30	30	60	Technical
15.	Develop Forecasting for Stock Market		20	30	50	Technical
16.	Develop Chat bot		30	30	60	Technical
17.	Develop Self Driving Vehicle		30	50	80	Technical
	Total					

ARTIFICIAL INTELLIGENCE

0619I&CT01.Apply Structured Computer Programming

Overview:

This competency standard covers the skills and knowledge required to develop how to write a computer program. It will create the knowledge to write lists of instructions for a computer to follow and to develop the software programs, the scripts, or other sets of instructions for the computers to execute. This unit will cover the knowledge of programming language Python which has variety of data types and powerful operators. Due to this, students will be able to write computer programs efficiently and easily.

Competency Units	Performance Criterion
	P1:Download python installer
	P2: Run the Installer
CU-1. Setup Python on	P3: Complete the installation process as per instruction
Windows	P4: Download python IDLE
	P5: Complete the installation process as per instruction
	P6: Identify interpreter vs script mode
	P1: Analyze a given problem
	P2: Open the IDLE for coding
	P3:Code a simple program
CU-2. Develop a computer	P4: Save a program file with .py extension
program (simple)	P5:Compile a code
	P6: Debug the code (in case of error)
	P7:Run a code
	P1:Identify Python Variables
	P2: Identify the python keywords
	P3: Identify the python datatypes
CU-3. Execute Python	P4: Identify the numeric types in python
Syntax	P5: Specify a Python Variable Type
	P6: Identify the Indentations and Whitespace
	P7:Implement python Boolean
	P8:Implement Python operators
CU-4. String Handling in	P1:Identify the python strings
python	P2: Display the string with print function

	P3: Assign String to a Variable	
P4: Assign multiline string to a variable		
	P5: Get character position of string as array	
	P6: Slicing the string	
	P7:Negative indexing on string	
	P8: Determine string length	
	P9:Use string methods	
	P10: Check the phrase and character in the string	
	P11: String concatenation	
	P12: Use Format () method	
	P13: Implement escape character	
	P1:Identify the different logical conditions	
	P2: Identify the different logical operators	
CU-5. Develop a program	P3: Identify the Short Hand If and If else	
based on control	P4:Initialize two variables, a and b	
structures IF statement	P5: Assign a value to variable	
	P6: Check if whether b is greater than a	
	P7: Print the statement if the condition is true	
	P1:Initialize two variables, a and b	
CU-6. Develop a program	P2: Assign a value to variable	
based on control	P3: Check if whether a is greater than b with IF statement	
structures ELIF	P4:Check condition that if a is greater than b for ELIF	
statement	statement	
	P5: Print the statement which is true.	
	P1:Initialize two variables, a and b	
CII-7 Develop a program	P2: Assign a value to variable	
based on control	P3:Check if a is greater than b with IF statement	
structures IF_FLSF	P4:If condition is not true print the statement under the Else	
statement	statement	
olatomont	P5: Implement Nested if else statement	
	P6:Use a pass statement	
	P1:Declaration of list	
CII-8 Develop program	P2: Access list elements	
using List	P3:Use of negative indexing	
	P4: Specify the range of indexes	
1	DE . Change the value of energies item in a list	

	P6: Determine the list length	
	P7: Apply different list methods	
	P1:Declaration of Tuples	
	P2: Access tuples elements	
	P3: Use of negative indexing	
	P4: Specify the range of indexes	
using ruples	P5: Change the value of specific item in a tuple	
	P6: Apply different tuples methods and keywords	
	P7:Add item to tuple	
	P1:Declaration of Set	
	P2: Access Set elements	
CU-10. Develop a program	P3: Use of negative indexing	
using Sets	P4: Specify the range of indexes	
	P5: Change the value of specific item in a Set	
	P6: Apply different Set methods and keywords	
	P7:Create and print a dictionary	
	P8: Access dictionary elements	
CII-11 Develop a program	P9: Use of negative indexing	
	P10: Specify the range of indexes	
	P11: Change the value of specific item in a dictionary	
	P12: Apply different dictionary methods and keywords	
	P13: Create a nested dictionary.	
	P1:Initialize a variable with value in it	
	P2:Declare While Keyword with count variable to condition till	
CU-12 Develop program	it execute	
using WHILE loop	P3: Print the statement whenever condition is true.	
structure	P4: Increment the variable count until conditions get false	
	P5:Use Break statement	
	P6:Use the continue statement	
	P7:Use While loop with else statement	
	P1:Declare the List	
	P2: Print the items in a list	
CU-13. Develop program	P3: Apply looping in a through a string	
using FOR loop	P4:Use break statement in a For loop	
	P5:Use the continue statement	
	P6:Use the range () function	

	P7:Use For loop with else statement
	P8: Apply nested loop
	P9:Use Pass statement
	P1:Create function
	P2:Use of function call
	P3: Identify the types of functions
	P4: Passing values/list in a function
CII 14 Develop program	P5: Use the Return statement in function
	P6: Use default parameter values
using functions	P7:Send keyword arguments
	P8: Use of arbitrary arguments
	P9:Use of the pass statement
	P10: Implement recursion in a function
	P11: Implement Lambda function

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

- K1:Describe the basic programming concept
- **K2:**Define python IDE
- K3:Define basics of python language
- K4:Types of operators in python
- K5:Types of Arrays in Pythons

K6:Define Data Types, Variables, Constants and Variables.

K7:Define basic input and output statements.

K8:performing debugging of a code

- K9:Understanding of two-dimensional arrays
- K10: Define IF statement
- K11: Define IF ELSE statement
- K12: Define ELIF statement
- K13: Understand loop structure
- K14: Define FOR loop
- K15: Define WHILE loop
- K16: Define DO-WHILE loop
- K17: Define nested loop
- K18: Define functions

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

- 1. Develop program using loops
- 2. Develop program using functions
- 3. Develop a program using operators and conditional statement
- **4.** Develop a program using dictionaries.

Tools & Equipment required:

The tools and equipment required for this competency standard are given below:

SNo.	DESCRIPTION
1.	Computer System
2.	Operating System Software
3.	Python Shell
4.	Internet Connection

0619I&CT02.Demonstrate Mathematics-I (Calculus and Analytical Geometry)

Overview:

This is an introductory course in Mathematics-I designed to introduce students to its applications that are relevant in Artificial Intelligence. The content of this course includes Limits, Differential, Integral and Analytic Geometry.

Competency Units	Performance Criterion
CU-1. Identify Mathematical	P1: Identify function
	P2: Identity types of function
Model	P3: Identify the variable in function
	P1:Learn and apply limits and continuity
	P2: Calculate limits
CIL 2 Identify Limite	P3: Identify the techniques of finding limits
	P4: Identify indeterminate forms of limits
	P5: Identify the concepts continuous and discontinuous functions and
	their applications
	P1: Identify the concepts of differentiation
	P2: Identify and apply geometrical and physical meaning of derivatives
	P3: Identify rules of differentiation, techniques of differentiation
	P4: Identify and calculate differentiation, rates of change
CIL 2 Identify the	P5: Identify and calculate tangents and normal lines
Differentiation	P6: Identify and apply chain rule
Differentiation	P7: Identify and calculate differentiation
	P8: Identify and calculate linear approximation
	P9: Identify and apply applications of differentiation: extreme value
	functions, mean value theorems, maxima and minima of a function
	for single-variable, concavity
	P1: Identify the basic concepts of Integration
	P2: Identify and calculate Indefinite Integrals
CIL 4 Identify the Integral	P3: Identify the techniques of integration
	P4: Identify and calculate Riemann sums and Definite Integrals
calculus	P5: Identify and calculate Applications of definite integrals
	P6: Identify and calculate Improper integral
	P7: Identify and apply Integration

	P8: Identify Area under the curve
CU-5. Identify Analytical	P1: Identify and understand the Straight lines in three dimensions
Geometry	P2: Identify and understand the equations for planes

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out

tasks covered in this competency standard, which includes the knowledge of:

K1:Understand the basic mathematical model

K2:Estimate the measures of central tendency for the data.

K3:Understand the concept of differentiation.

K4:Understand different techniques of differentiation.

K5:Demonstrate the ability to determine application of differentiation.

K6:Understand the concept of Integration.

K7:Understand different techniques of Integration.

K8:Demonstrate the ability to determine application of Integration.

K9: Understand the concept of Analytical Geometry.

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

- 1. Perform Exercise of finding Limits.
- 2. Demonstrate the application of differentiation and Integration
- 3. Calculate area under the curve

Tools & Equipment required:

The tools and equipment required for this competency standard are given below:

SNo.	DESCRIPTION
1.	Notebook
2.	Pen
3.	Scientific Calculator

0619I&CT03.Demonstrate Artificial Intelligence Fundamentals and Methodology -

Overview:

This module introduces fundamentals and methodology of artificial intelligence. It will make student to learn the fundamentals and methodology of artificial intelligence.

Competency Units	Performance Criterion
CU-1 . Identify the Foundation of AI	 P1. Draw the map showing history of AI. P2. Draw the biological concept of neuron P3. Draw the basic diagram of the perceptron P4. Draw the Flow chart showing the type of Artificial Intelligence, Reactive machines, Limited memory, Theory of mind, Self-awareness. P5. Explain the steps of the of Turing Test P6. Draw the components of intelligence,
CU-2. Identify the Approaches of AI	 P1. Demonstrate with example the Statistical Approach in AI P2. Demonstrate with example of Cybernetics & Brain Simulation Approach in AI P3. Demonstrate with example of Symbolic Approach in AI P4. Demonstrate with example of Cognitive Simulation Approach in AI
CU-3. Identify Tools for AI	 P1: Draw the Machine learning Process Diagram. P2: Explain the purpose of Microsoft Azure Machine Learning P3: Explain the purpose of Google Cloud Prediction API P4: Recognize the tool for website machine learning framework P5: Recognize the tools for Mobile App Development Framework
CU-4. Identify the Deduction, Reasoning and problem Solving in AI	 P1: Demonstrate deduction method in AI P2: Draw a structure Reasoning and Problem Solving in AI P3: Demonstrate Search and Optimization in AI P4: Draw the Knowledge representation in AI P5: Draw the working model of Each Types of Agents and environment in Artificial Intelligence P6: Demonstrate Single Agent Pathfinding Problems
CU-5. Identify the AI Goals	 P7: Draw the algorithm for Breadth-First Search P8: Draw the algorithm for Depth-First Search P9: Draw the algorithm for A * Search P10: Draw the algorithm for Greedy Best First Search

	P11: Draw the algorithm for Draw the Algorithm of Fuzzy
	Logic System
	P12: Draw Process the Natural Language Processing in AI
	P1:Draw the working strategy of the Machine Learning
	P2: Draw the working strategy Reinforcement Learning
CILC Identify the Artificial	P3: Draw the working strategy the Computer Vision
	P4:Draw the working strategy the Natural Language
Intelligence Areas	Processing
	P5: Draw the working strategy the Recommender System
	P6: Draw the workflow of Internet of Things
	P1:Draw the charts showing how AI helped in goods
	management
	P2: Draw the charts showing how AI helped in Aviation
CU-7. Identify the Real-World	P3: Draw the charts showing how AI helped in for Education
Applications of AI	P4: Draw the charts showing how AI helped in Healthcare
	P5: Draw the charts showing how AI helped in Heavy Industry
	P6:Draw the charts showing how AI helped in of Finance
	Sector

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

- K1: Understand the term Artificial Intelligence
- K2:Understand the history of AI
- K3:Understand biological concept of neuron
- K4:Identify the perceptron
- **K5**:Classify the Intelligence types, Naturalist, Musical, Logical-mathematical, Existential, Interpersonal, Bodily-kinesthetic, Linguistic, Intra-personal, Spatial.
- **K6:**Recognize the type of Artificial Intelligence, Reactive machines, Limited memory, Theory of mind, Self-awareness.
- K7: Understand the concept of Turing Test
- K8:Identify the Statistical Approach in AI
- K9:Identify the Cybernetics & Brain Simulation Approach in AI
- K10: Identify the Symbolic Approach in AI
- K11: Identify the Cognitive Simulation Approach in AI
- K12: Discuss the Libraries of AI
- K13: Discuss Microsoft Azure Machine Learning

- K14: Discuss Google Cloud Prediction API
- **K15:** Recognize the tool for website machine learning framework
- K16: Recognize the tools for Mobile App Development Framework
- K17: Learn the deduction method in AI
- K18: Learn the Reasoning and Problem Solving in AI
- K19: Learn the Search and Optimization in AI
- K20: Learn the Knowledge representation in AI
- K21: Learn the Planning in Al
- K22: Learn the Learning in AI
- K23: Learn the Natural Language Processing in AI
- K24: Learn the Perception concept
- K25: Learn the Motion and Manipulation
- K26: Learn the concept of Social Intelligence
- K27: Identify the Machine Learning
- K28: Identify the Deep Learning
- K29: Identify the Reinforcement
- K30: Apply the Robotics
- K31: Identify the Computer Vision
- K32: Identify the Natural Language Processing
- K33: Identify the Recommender System
- K34: Identify the Algorithm Game theory and Computation Mechanism Design
- K35: Learn Internet of Things
- K36: Recognize AI vs ML vs DL
- K37: Recognize Conventional Programming Methods and AI
- K38: Identify the application of Goods
- K39: Identify the application of Aviation
- K40: Identify the application of AI for Education
- K41: Identify the application of Healthcare
- K42: Identify the application of Heavy Industry
- K43: Identify the application of Finance Sector

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

- 1. Identify the tools for AI
- 2. Differentiate between AI vs ML vs DL
- **3.** List down the major application of AI

Tools & Equipment required:

SNo.	DESCRIPTION
1	Notebook
2	Pencil/Pen
3	Computer System

0619I&CT04.Demonstrate Data science Fundamentals and Methodology

Overview:

This introduce fundamentals of data science will make student to learn and the introduce fundamentals of data science using python.

Competency Units	Performance Criterion
	P1: Apply Data Science in Al
CIL 1 Identify havin Data	P2: Identify the types of Data Scientist
Science operation	P3: Identify what kind of problem can be solve in Data Science
	P4: Identify Data Architecture
	P5: Identify Data Analytics
	P1: Identify Data Wrangling
	P2: Concept of Acquiring data from different Source
	P3: Structured, Semi-Structured and Unstructured Data
	P4: Identify the Common data formats of Data Science
CU-2. Identify the tools for data science	P5: Identify the Use of Statistical analysis, and data visualization
	P6: Identify the use of Excel sheet for data analysis
	P7: Identify the Hadoop platform for big data application
	P8: Identify the Extraction and preparation of dataset
	P9: Identify Feature Selection
	P10: Identify parallel processing
	P1: Identify Data Science for Health Care
CU-3. Identify Applications	P2: Demonstrate use of data science in Sports
and areas of Data	P3: Demonstrate use of data science in Amazon
science	P4: Demonstrate use of data science in Netflix
	P5: Demonstrate use of data science in Market analysis
CIL-A Classify	P1:Understand the three V's of Data science
Characteristics of Data	P2:Identify the term "Volume"
Science	P3: Identify the term "Velocity"
Science	P4:Identify the term "Variety"
	P1: Identify the concept of Data Acquisition
CU-5. Identify Challenges	P2: Identify the concept of Informed Search and Analytics
of Data Science	P3: Identify the concept of High Volume of Data
	P4: Identify the concept of High Velocity of Processed Data

	P5: Identify the concept of Information Storage and Analytics
	P6: Identify the concept of Data Security and Privacy
	P7: Identify the concept of High variety of information
	P8: Identify the concept of High veracity of Data
	P9: Identify the ethics to handle data
	P1: Identify need of Statistic in Data Science
CU-6. Identify Domains of	P2: Identify need of Data Engineering
Data Science	P3: Identify need of Visualization
	P4: Identify need of Advance Computing
	P1: Identify problem statement
	P2: Identify the Machine Learning Algorithm to be used
CU-7. Process flow of Data	P3: Identify the implementation of algorithm in dataset
Science	P4: Identify the implementation of machine learning in Hadoop
	P5: Identify the ways to integrate Hadoop
	P6: Identify the visualization of analysis

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out

tasks covered in this competency standard, which includes the knowledge of:

K1:Understand basic terminologies of data science

K2: Understand concept of Machine Learning

K3:Understand concept of Data Analytics

K4:Understand and learn the tools use for data science

K5:Understand learn use of database

K6:Understand the challenges for data science

K7:Understand and learn the areas and applications of data science

K8:Learn and understand the characteristic of data science

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

- 1. Explain the tools of Data science
- 2. Explain the components of data science
- 3. Draw the process flow of data in data science

Tools & Equipment required:

SNo.	DESCRIPTION

- 1 Paper
- 2 Pencil/Pen

0619I&CT05.Demonstrate Mathematics-II (Probability & Statistics) concepts

Overview:

This is an introductory course in probability and statistics designed to introduce students to its applications that are relevant in a variety of discipline including Engineering and Computer science etc. The content of this course includes Descriptive Statistics, set theory review, Axioms of Probability, Addition Multiplication Laws of Probability, Independence, Conditional Probability, Law of total probability, Bayes' Rule, Random variables, some special discrete and continuous probability distributions, Expected Values, Joint distribution, Marginal distribution etc.

Competency Units	Performance Criterion	
	P1:Perform basic operations of Statistics	
	P2: Apply Descriptive Statistics	
CII 1 Apply basics of Statistics	P3: Apply Inferential Statistics	
CU-I. Apply basics of Statistics	P4: Construct Frequency distribution	
	P5: Construct Histogram	
	P6: Plot frequency curves	
	P1:Calculate mean on given data	
	P2:Calculate median on given data	
CII 2 Massure the Control	P3:Calculate mode of data	
Tondonov [®] Disporsion	P4:Calculate quantiles of data set	
I endency& Dispersion	P5: Calculate variance in data	
	P6:Calculate the skew	
	P7:Calculate kurtosis	
	P1: Apply the basic concept of Probability	
	P2: Apply basic Rules of probability in Al	
CU-3. Apply Probability in Al	P3: Develop the Venn Diagram of Probabilities	
	P4: Apply Axioms of Probability	
	P5: Calculate the Conditional probability	
	P6: Apply Bayes' theorem to find probability	
	P1: Apply Discrete random variables	
CIL-1 Use Random variables in Al	P2: Apply Continuous random variables	
	P3: Apply Probability Mass Function	
	P4: Apply Distribution Functions of the variables	

	P5: Apply Expected Value of Random Variables
	P6: Apply Variance of Random Variables
	P1: Apply Discrete Random variable in AI
CU-5. Apply Discrete Probability Distribution	P2: Apply Binomial theorem in AI
	P3: Apply Poisson theorem
	P4: Apply Negative
	P5: Apply Geometric mean
	P1: Apply basic Continuous Random distribution in AI
CU-6. Apply Continuous	P2: Apply the Normal distribution
probability distribution	P3: Apply the Standard normal
	P4: Apply Exponential distribution on given data
	P1: Apply Simple Regression function
CU-7. Apply Regression and correlation	P2: Apply the Parameter estimation method using least
	square method
	P3: Calculate Correlation
	P4: Calculate Multiple correlation

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

K1: Numerical and graphical estimate of data

K2:Central tendency for data.

K3:Dispersion for the data.

K4:Moments of the distributions.

K5:Interpretation of basic concepts of the probability with applications.

K6:Random variables.

- **K7:** Discrete and continuous random variables
- K8: Types of data computing numerical techniques

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

- **1.** Find analytically the behavior of the distributions.
- 2. Estimate the expected value and standard deviation of random variables.
- 3. Use concepts of moments generating functions for random variables.

Tools & Equipment required:

The tools and equipment required for this competency standard are given below:

SNo.		DESCRIPTION	
1.	Paper		
2.	Pen		
3.	Calculator		

0619I&CT06.Demonstrate Mathematics-III (Linear Algebra) concepts

Overview:

In this module student will able to understand and apply vectors, perform matrices operations, and perform linear transformation

Competency Units	Performance Criterion
	P1:Draw vectors
	P2: Apply Vector Operations
	P3: Apply Linear Combinations
	P4: Apply Linear Independence
	P5: Apply Linear Dependence
	P6:Calculate vector Bases
	P7: Calculate vector Dimension
	P1:Perform simple Matrix Operations
	P2: Perform Matrix Multiplication
CIL 2 Porform Matricos	P3: Calculate Matrix Inverses and Systems of Linear Equations
oporations	P4: Calculate Matrix Inverses and Nonsingular Matrices
operations	P5: Calculate Determinant of a Matrix
	P6: Calculate Properties of Determinants of Matrices
	P7: Calculate the Positive Definite of matrix
	P1:Calculate Eigenvalues of matrices
	P2:Calculate Eigenvectors
CIL-3 Porform Linear	P3: Calculate Similarity and Diagonal
transformation	P4: Calculate Inner products of vectors.
	P5: Apply Orthogonality and least squares
	P6: Apply Linear Transformation systems for AI
	P7: Apply Singular Value Decomposition

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

K1:Understand the concept of Vectors.

- **K2:** Learn and understand the concept of Matrices.
- **K3:** Understand Linear transformation

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

- 1. Calculate vector addition
- 2. Calculate vector subtraction
- 3. Find dimension of a given vector
- 4. Find vector bases
- 5. Find orthogonal of a vector
- 6. Calculate Eigenvalues
- 7. Calculate Eigenvectors
- 8. Apply Singular Value Decomposition
- 9. Tools & Equipment required:

SNo.		DESCRIPTION	
1.	Paper		
2.	Pen		
3.	Calculator		
0619I&CT07.Apply Object Oriented: Program

Overview

This competency standard covers the knowledge and skills on how to design python Classes, and how to implement object-oriented concepts in python. Other concepts cover are Object, Inheritance, Polymorphism and Encapsulation. It also deals with the functionalities of interface generics and exceptional handling techniques.

Competency Units	Performance Criterion
	P1:Download python installer
CU-1. Apply Python Setup	P2:Run the Installer
on Windows	P3: Download python IDE
	P4: Identify interpreter vs script mode
	P1:Create classes
	P2:Create constructors
CU 2 Dovelon object-	P3:Create methods
cu-z. Develop object-	P4: Use classes, instances, attributes, and methods
onented program	P5: Use Constructors and Destructor
	P6: Debug the code (in case of error)
	P7:Run a code
	P1:Use inheritance
CII 2 Dovelop a program	P2: Use virtual functions
using advance concepts of OOPS	P3: Explore multiple inheritance
	P4: Implement polymorphism
	P5:Use encapsulation
	P6: Perform exception handling

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

K1:Define object-oriented programming (OOP).

- K2: Define the characteristics of OOP
- **K3:** Differentiate between object and class
- K4: Define a class
- K5: Describe how to create class
- K6: Define object

- K7: Describe how to do object instantiation
- K8: Define Constructors and Destructors by using programming examples
- **K9:** Define operator overloading using different operators.
- K10: Define access specifiers
- K11: Define Inheritance
- **K12:** Define types of inheritance
- K13: Define polymorphism
- K14: Define exception handling

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

1. Write a program using classes, objects and inheritance

Tools & Equipment required:

SNo.	DESCRIPTION
1	Computer System
2	IDE
3	Python

0619I&CT08.Utilize Database System

Overview:

This competency standard covers the general overview of databases, introducing you to database history, modern database systems, the different models used to design a database, and Structured Query Language (SQL), which is the standard language used to access and manipulate databases.

Competency Units	Performance Criterion
CU-1. Identify database	P1:Identify the role of databases in organization
	P2: Gain basic concepts of databases
Systems	P3: Compare database approach vs file-based system
	P1: Apply database models, schemas and instances.
	P2: Use three schema architecture and data independence
CU-2. Introduce database	P3: Apply database languages and interfaces.
system concept and	P4:Explore centralized and client/server architecture for
architecture	DBMSs
	P5: Classify database management systems
	P6:
	P1:Apply relational model
CIL 2 Apply basis SOL	P2: Work on SQL data definition and data types
CU-3. Apply basic SQL	P3: Perform basic retrieval queries in SQL.
	P4: Use INSERT, UPDATE and DELETE queries in SQL
	P1:Use attributes, keys, Entity, tuples, domains, relation
CIL-1 Porform data	instances.
modeling using the	P2: Explore relationship types, relationship sets, roles, and
Entity Polationship (EP)	structural constraints.
	P3:Use weak entity types
	P4: Refine the ER design for the COMPANY database
	P5: Develop ER diagrams

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

K1:Learn basic database concepts

K2: Learn about databases history

- **K3:** Learn about file-based system
- K4: Learn and understand about database architecture
- K5: Learn about database models
- K6: Learn about schemas and instances
- **K7:** Understand three schema architecture
- K8: Learn about data independence
- K9: Understand database languages
- **K10:** Understand centralized and client/server architecture for database management system
- K11: Learn relational data model
- K12: Learn SQL data definition and data types
- K13: Learn about basic retrieval queries in SQL
- K14: Learn about INSERT, UPDATE and DELETE queries
- K15: Learn about attributes, keys, Entity, tuples, domains, relation instances
- **K16:** Learn about relationship types, relationship sets, roles, and structural constraints.
- K17: Learn about weak entity types
- **K18:** Learn about ER diagram

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

1. Design a database performing addition, update and delete operation.

Tools & Equipment required:

SNo.		DESCRIPTION	
1	Computer system		
2	SQL software package		

0619I&CT09.Perform Data Preprocessing in Python

Overview:

This competency standard covers formatting of data before process using different techniques and libraries in python so the execution of algorithm will be more efficient and more algorithms can be executed in one dataset.

Competency Units	Performance Criterion
	P6:Deal with missing data
CU-1. Apply Data	P7: Deal with categorical data
Preprocessing	P8: Split the dataset into training and testing sets
	P9: Scale the features
	P1: Apply rescale data techniques
	P2: Import Libraries i.e. pandas, SciPy and NumPy
	P3:Import Mixmaxscaler from sklearn preprocessing class
	P4:Import Dataset
	P5: Call values with data frame method of pandas
CU-2. Perform Rescaling of	P6: Separate the data array into Input and output components
Data	P7: Determine the feature_range of data
	P8: Rescale data by using fit_transform method
	P9: Summarize the transformed data
	P10: Run the code
	P11: Analyze the result
	P12: Use data rescaling in different algorithms.
	P1: Apply Binarize Data techniques
	P2:Import Libraries that is pandas and Numpy
	P3:Import Binarizer from sklearn preprocessing class
	P4:Import Dataset
	P5:Call values with data frame method of pandas
CU-3. Binarize the Data	P6: Separate the data array into Input and output components
	P7: Determine the feature range of data
	P8:Binarize data by directing threshold limit
	P9: Fit method to set the threshold on data
	P10: Apply transform on Binarize data
	P11: Summarize the transformed data

	P12: Run the code
	P13: Analyze the result
	P14: Use data binarizing in different algorithms
	P1: Implement the Binarize Data techniques
	P2: Import Libraries that is pandas and Numpy
	P3:Import standardscaler from sklearn preprocessing class
	P4:Import Dataset
	P5: Call values with data frame method of pandas
	P6: Separate the data array into Input and output components
CII A Standardiza Data	P7: Determine the feature range of data
	P8: Standardize the data by using standardscaler Method
	P9:Call Fit method to set the values
	P10: Apply transform on Standardized Data
	P11: Summarize the transformed data
	P12: Run the code
	P13: Analyze the result
	P14: Use data Standardizing in different algorithms

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

K1: Understand and Learn Basic programming knowledge in python

- **K2:** Understand and Learn Types of Dataset and how to import them.
- K3: Understand and Learn Classification of independent and dependent variables
- K4: Understand and Learn Dealing with missing data
- **K5:** Understand and Learn Dealing with categorical data
- **K6:** Understand and Learn Understand and Learn Splitting of data set into training and testing
- **K7:** Understand and Learn Understand Scaling of features

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

- 1. Rescale data, program the rescaling of data using skit-learn class.
- 2. Perform data binarizing

3. Perform data standardizing

Tools & Equipment required:

SNo.		DESCRIPTION	
1	Computer System		
2	Python IDE		

0619I&CT10.Perform Data Handling in Python

Overview:

This competency standard covers Integration of data, cleaning of data, data transformation before process using different techniques and libraries in python so the execution of algorithm will be more efficient and more algorithms can be executed in one dataset.

Competency Units	Performance Criterion
CII 1 Porform Data	P1: Put different format data from various sources into a
	uniform shape
	P2:Merge data with defined homogenize data-flow
Integration	P3:Perform tight coupling of data
	P4:Perform loose coupling of data
	P1: Recognize the different techniques for cleaning
	P2: Identify outliers and smooth out noisy instances
	P3:Drop Columns in a Data Frame
CU-2. Perform	P4:Change the Index of a Data Frame
Data Cleaning	P5: Tide up Fields in the Data
	P6:Combine str Methods with NumPy to Clean Columns
	P7:Clean the Entire Dataset Using the apply map Function
	P8: Rename Columns and apply Skipping Rows
	P1:Perform data discovery where you identify the sources
	and data types.
	P2:Determine the structure and data transformations that
	need to occur.
CU-3. Perform Data	P3:Perform data mapping to define how individual fields are
Transformation	mapped, modified, joined, filtered, and aggregated.
	P4: Perform Data Binning or Bucketing
	P5:Convert categorical data into Boolean values
	P6: Apply Centering and scaling data techniques
	P7: Perform Grouping on data
	P1: Apply data Discretization Strategies
CU-4. Perform	P2: Discretize data by binning
Data Discretization	P3: Discretize data by Histogram analysis
	P4: Discretize data by decision tree and correlation

	P5: Perform hierarchy Generation for Normal data
CU-5. Perform Data Reduction	P1: Apply the techniques of data reduction
	P2: Apply the concept of wavelet transforms
	P3: Apply the principle components of analysis
	P4: Apply the concept of parametric data reduction
	P5: Apply the concept of histogram
	P6: Apply the concept of sampling
	P7: Apply the concept of data aggregation

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

K1:Understand the concept of Data Integration

- K2: Understand the concept of Data Cleaning
- K3: Understand the concept of Understand the concept of Data Reduction
- K4: Transformation
- **K5:** Understand the concept of Discretization

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

- 1. Put different format data from various sources into a uniform shape
- 2. Perform different techniques to clean the noise from data
- 3. Construct histogram

Tools & Equipment required:

SNo.		DESCRIPTION	
1	Computer system		
2	Python IDE		

0619I&CT11.Visualize and Explore Data

Overview:

This competency standard covers loading of data set, convert variable into different data types and exploratory analysis using pandas and plot different graphs.

Competency Units	Performance Criterion
	P1: Import library
	P2: Call the pandas read method and access the path of file
	P3: Read data in data frames using pandas
	P4: Print the observations
	P5: Execute the Program
	P6:Load the files of different format
CU-2. Convert a variable to	P7: Convert numeric variables to string variables and vice versa
different data type	P8:Convert character date to Date:
CU-3. Perform Exploratory	P1: Use series and Data frames
analysis in Python using	P2: Import libraries and the data set:
Pandas	P3: Perform Quick Data Exploration
	P1: Prepare the Data
	P2: Determine Where the Visualization Will Be Rendered
CU-4. Perform data	P3:Set up the Figure(s)
Visualization	P4: Connect to and Draw Your Data
	P5: Organize the Layout
	P6: Preview and Save Your Beautiful Data Creation
	P1: Demonstrate Visual Representation
CIL-5 Create Line charts	P2:use Matplotlib
	P3: Perform Fixing Axis Ticks
	P4: Perform Adding of Axis Labels and Title
	P1: Apply Matplotlib Classes
	P2: Perform Grid Positioning
CU-6. Create Multiple plots	P3: Perform Formatting and Spacing
	P4: Perform Overlaying Line Charts
	P5: Perform Adding More Lines
	P6: Perform Adding a Legend

CU-7. Create bar plots and	P1:create bar Plot
	P2:Create bars
	P3: Align Axis Ticks and Labels
	P4:Create Horizontal Bar Plot
scaller piols	P5: Create Scatter plot
	P6: Create Switching axes
	P7:Create Benchmarking correlation
	P1: Show Frequency Distribution
	P2: Perform Binning
CIL 9 Diaplay Histograma	P3: Apply Histogram in Matplotlib
cu-o. Display histograms	P4:Compare histograms
	P5: demonstrate Quartiles
	P6:Create Box Plot
	P7:Create Multiple Box Plots
	P1:Set line Color Using RGB
CIL-9 Implement Color	P2:Set Line Width
layout and annotations	P3: Set Layout and Ordering
	P4: Replace the Legend with Annotations
	P5: Perform Annotation in Matplotlib
	P1:Create Histograms in Seaborn
CII-10 Create Conditional	P2:Create Kernel Density Plot
	P3: Modify appearance of the Plots
piots	P4: Perform Conditional Distributions
	P5:Create Conditional Plots
	P6: Perform Legend addition
	P1: Apply Geographic Data and Coordinate Systems
CII-11 Visualize geographic	P2: Apply Basemap
data	P3:Convert Spherical coordinates to Cartesian Coordinates
	P4: Perform customization using Basemap and Matplotlib
	P5: Apply Great Circles

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

K1:Learn and understand Loading of Data set

- K2: Learn and understand convert a variable to different data type
- K3: Learn and understand From Data to Visualization

K4: Learn and understand Multiple plots.

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

1. Plot data using various techniques

Tools & Equipment required:

SNo.		DESCRIPTION	
1	Computer System		
2	Python IDE		

0619I&CT12.Utilize Libraries in Python

Overview:

This competency standard covers the general overview of python most used libraries like NumPy, Pandas, Matplotlib and Keras.

Competency Units	Performance Criterion
	P1:Install NumPy
	P2: Use various NumPy data types in a program
CU-1. Explore NumPy	P3: Use NumPy to perform indexing and slicing
library	P4:Compute on NumPy arrays
	P5: Sort arrays using NumPy
	P6:Use NumPy's structured arrays
	P1:Install pandas.
	P2:Introduce pandas' objects
CU-2. Explore pandas'	P3:Operate data using pandas.
libraries	P4: Handle missing data
	P5:Combine datasets
	P6: Use aggregation and Grouping
	P1:Import matplotlib
	P2: Perform simple scatter plot
CIL3 Evolore Matolotlib	P3: Visualize errors
library	P4:Use density and contour plots
ווטומוץ	P5: Use histograms, binning and density
	P6:Use multiple subplots
	P7: Perform three-dimensional plotting
	P1:Install Keras.
	P2:Load image data from MNIST.
	P3: Pre-process input data for keras
CU-4. Explore Keras	P4: Pre-process class labels for keras
Library	P5: Define model architecture
	P6:Compile model
	P7: Fit model on training data
	P8: Evaluate model on test data

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

- **K5:** Learn about python libraries
- **K6:** Installing of libraries
- K7: Learn data types in python
- **K8:** Learn fixed type arrays in python
- K9: Learn NumPy standard data types
- K10: Basics of NumPy arrays
- K11: Learn NumPy Array Attribute
- K12: Learn array indexing and slicing
- K13: Learn Reshaping of Arrays
- K14: Exploring NumPy's UFuncs
- K15: Learn about Sorting Arrays
- K16: Perform Fast Sorting in NumPy: np.sort and np.argsort
- K17: Learn Partial Sorts: Partitioning
- K18: Learn Structured Data: NumPy's Structured Arrays
- K19: Creating Structured Arrays
- **K20:** Introducing Pandas Object
- K21: The Pandas Series Object
- K22: The Pandas DataFrame Object
- K23: Learn Data Indexing and Selection
- K24: Data Selection in Series
- K25: Data Selection in DataFrame
- K26: Operating on Data in Pandas
- K27: Learn Ufuncs: Index Preservation
- K28: Learn UFuncs: Index Alignment
- K29: Learn Ufuncs: Operations Between DataFrame and Series
- K30: Learn about Handling Missing Data
- K31: Learn about Hierarchical Indexing
- K32: Learn about Combining Datasets: Concat and Append
- K33: Learn about Combining Datasets: Merge and Join
- K34: Learn Relational Algebra
- K35: Learn Categories of Joins
- K36: Learn Simple Line Plots
- K37: Adjusting the Plot: Line Colors and Styles

- **K38:** Learn Simple Scatter Plots
- K39: Scatter Plots with plt.plot and plt.scatter
- K40: Learn Density and Contour Plots
- K41: Learn about Visualizing a Three-Dimensional Function
- K42: Learn about Histograms, Binnings, and Density
- K43: Learn Two-Dimensional Histograms and Binnings
- K44: Learn about Multiple Subplots
- K45: Learn about plt.axes: Subplots by Hand
- K46: Learn about Three-Dimensional Points and Lines
- **K47:** Learn about Three-Dimensional Contour Plots

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

1. Implement python libraries using dataset.

Tools & Equipment required:

SNo.	DESCRIPTION
1	Computer
2	Python IDE
3	Python Libraries

0619I&CT13.Apply Data Structures and Algorithm

Overview:

This competency standard covers analysis and design of fundamental data structures and engage learners to use data structures as tools to algorithmically design efficient computer programs that will cope with the complexity of actual applications.

Competency Units	Performance Criterion
	P1:Implement Array Lists and Linked Lists
	P2:Use algorithms for manipulating single, double, and
CU-1. Identify the lists and	circular linked lists
algorithm complexity	P3: Remove time-complexity issues - definitions of Big-O
	P4: Analyze algorithms to determine their running time and
	order of their running time
CU-2. Implement Stacks	P1:Make Algorithms for manipulating stacks and queues.
and Queues	P2: Implement stacks and queues
	P3: Use Recursion and analyze recursion algorithms
CU-3. Perform Recursion	P4: Unfold the recursive program by coding it non-recursively.
	P5: Create the stack frames for a recursive program
	P1:Create algorithms for tree traversals, insertions, deletions
	P2: Implement and use Binary Search trees, Heaps/Priority
CU-4. Explore frees	Queues.
	P3: Use depth first and breadth first traversal
CU-5. Create Sets, Maps	P1:Create algorithms for Sets and Maps
and Hash Tables	P2: Implement Sets, Maps and Hash Tables.
	P1:Implement different sorting algorithms
CIL6 Apply Sorting	P2:Use selection, insertion, merge, quick, bubble, heap,
Algorithms	shell, radix and bucket.
	P3: Analyze several sorting algorithms to determine their
	running time and the order of their running time

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

K1:Learn abstract data types

- K2: Learn about complexity analysis
- K3: Learn about Big-O notation
- K4: Learn and understand about stacks (linked lists and array implementation)
- K5: Learn about recursion
- **K6:** Analyzing recursive algorithms
- **K7:** Understand divide and conquer algorithms
- **K8:** Exploring various sorting algorithms (selection, insertion, merge, quick, bubble, heap, shell, radix and bucket)
- K9: Understand linked list and its various types
- K10: Learn sorted linked list
- K11: Understand about binary search for sorted array
- K12: Learn about hashing and indexing
- K13: Understanding about trees and tree traversals
- K14: Exploring binary tree search, heaps, graphs
- K15: Understand depth first and breadth first traversal
- K16: Learn about topological order and shortest path
- K17: Learn about memory management and garbage collection

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

- **1.** Compare various tree search algorithms
- 2. Implement and compare different sorting algorithms.
- 3. Implement stacks and queues.

Tools & Equipment required:

The tools and equipment required for this competency standard are given below:

SNo	DESCRIPTION
1	Computer
2	Python IDE
0619I&CT14.Use Python as Mathematics Tool	

Overview:

In this competency standard student will able to learn how to use NumPy, SciPy, Metaplot and Pandas as mathematical tool to solve different problems of statistic, calculus, exponential distribution, and normal distribution.

Competency Units	Performance Criterion
	P1: Identify basic functions of NumPy library
CU-1. Apply functions of	P2: Import library in python shell
NumPy library	P3: Perform library function to generate array.
	P4: Perform trigonometric function using NumPy
	P1: Identify functions of SciPy library
CU-2. Apply functions of	P2: Import library in python shell
SciPy library	P3: Perform library function to generate array.
	P4: Perform trigonometric function using SciPy
	P1: Identify basic functions of Metaplot library
CU-3. Apply functions of	P2: Import library in python shell
Metaplot library	P3: Perform library function to generate array.
	P4: Generate graph and plots using MetaPlot Library.
	P1: Identify basic function of pandas library
CU-4. Apply basic functions	P2: Import library in python shell
of Panda library	P3: Perform library function to generate array.
	P4: Perform trigonometric function using Pandas.
	P1: Identify normal distribution in probability
CU-5. Apply normal	P2: Import library in python shell
distribution using Python	P3:Create dataset
	P4: Apply normal distribution using Python.
	P1: Identify exponential distribution in probability
CU-6. Apply exponential	P2: Import library in python shell
distribution in Python	P3:Create dataset
	P4: Apply exponential distribution using Python.
	P1: Identify basic statistics functions
	P2: Classify functions of statistics
CII 7 Apply Statiation in	P3: Import library in python shell
CU-7. Apply Statistics in	P4:Create dataset
Python	P5: Apply mean function in Python
	P6: Apply Mode function in Python
	P7: Apply Median function in python
	P1: Import Library
CU-8. Apply calculus in	P2:Create equation
Python	P3: Apply derivative on Python
	P4: Apply Integration on Python

P5: Apply Limits on Python

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

K1:Understanding and learning of NumPy library

K2:Understanding and learning of SciPy library

K3:Understanding and learning of MetaPlot library

K4: Understanding and learning of Panda Library

K5: Understanding and learning of Probability

K6:Understanding and learning of statistics

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

- 1. Perform operations on NumPy Library
- 2. Perform operations on SciPy Library
- 3. Perform operations on MetaPlot Library
- 4. Perform operations on SimPy Library
- 5. Perform operations on Panda Library
- 6. Perform operations on Probability using Python
- 7. Perform operations on Statistics using Python

Tools & Equipment required:

SNo.	DESCRIPTION
1	Computer system
2	Python shell
3	SciPy library
4	Metaplot Libray
5	Panda Library
6	NumPy Libray
7	Simpy Libray

0619I&CT15.Develop Concepts on Machine Learning – I (Supervised)

Overview:

This competency standard will cover the concepts of supervised machine learning using Support Vector Machine (SVM) as a classifier of Linear Regression and Nonlinear Regression as machine learning tool.

Competency Units	Performance Criterion
	P1: Identify machine learning techniques
CII 1 Implement Support	P2: Implement the supervised learning-based approach
Voctor Machina (SVM)	P3: Implement on linearly separable data
	P4: Build linear non-probabilistic binary classifier using hyper-
	plane method
	P1:Identify linear regression
	P2: Implement data pre processing
CII-2 Implement linear	P3: Split the data into training and testing dataset
rogrossion	P4: Implement the algorithm
regression	P5: Train the data
	P6: Calculate coefficient of Linear Regression
	P7: Find the Error rate from the target value
	P1: Identify multiple regression
	P2:Implement data pre processing
CIL-3 Implement multiple	P3: Split the data into training and testing dataset
	P4: Implement the algorithm
	P5: Train the data
	P6: Calculate coefficient of Multiple Linear Regression
	P7: Find the Error rate from the target value
	P1: Identify logistic regression
	P2:Implement data pre processing
CU-4. Implement nonlinear	P3: Split the data into training and testing dataset
Regression	P4: Implement the algorithm
	P5: Train the data
	P6: Calculate coefficient of Nonlinear Regression
	P7: Find the Error rate from the target value

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

K1:Understand machine learning

K2: Understand Type of machine learning

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

- 1. Implement Support Vector Machine on dataset
- 2. Implement Linear regression machine on dataset

Tools & Equipment required:

SNo.	DESCRIPTION
1	Advanced analytical tool (Numpy, Pandas, Scipy, Spark)
2	Artificial intelligence tool (Keras, Tensor Flow)
3	Programming tool -Python

0619I&CT16.Develop Concepts on Machine Learning – II (Unsupervised)

Overview:

This competency standard will cover the concepts of unsupervised machine learning using K-Means clustering methods.

Competency Units	Performance Criterion
	P1: Identify unsupervised machine learning
	P2: Identify unsupervised machine learning methods
CU-1. Identify Clustering	P3: Identify clustering methods
methods	P4: Identify clustering algorithms
	P5: Identify clustering evaluation criteria
	P6: Identify K-means clustering
	P7:Identify K centroids
	P1:Create the Data Frame using IRIS data set
	P2: Use Scikit-Learn for K- means clustering
	P3:Import the data in Python
	P4: Plot Scatter Graph
CII-2 Implement K-mean	P5:Cluster the data
Clustering method	P6: Plot the cluster
	P7: Plot the centroids
	P8: Find the closest centroid
	P9: Update cluster assignments
	P10: Move the centroids to the center of their clusters
	P11: Plot the data and the centers generated as random

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

K1:Unsupervised Machine learning.

- K2: Clustering analysis.
- K3: Understand and implement K-means Clustering
- P12: Unsupervised machine learning
- **P13:** Unsupervised machine learning methods
- P14: Clustering methods
- P15: Clustering algorithms

- P16: Clustering evaluation criteria
- **P17:** K-means clustering
- K4: K-centroids

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

1. Perform K-Means clustering on data set.

Tools & Equipment required:

SNo.	DESCRIPTION
1	Computer System
2	IDE
3	Python

0619I&CT17.Develop Concepts on Machine Learning III (Deep learning)

Overview:

This competency standard will cover the concepts of deep learning with supervised and unsupervised learning methods.

Competency Units	Performance Criterion	
	P1: Identify deep learning network structure	
	P2: Identify deep learning models	
	P3: Identify Supervised learning in deep learning	
CII 1 Implement	P4: Identify reinforcement learning	
	P5: Identify convolution neural network	
supervised learning	P6: Implement data pre processing	
	P7: Split the data into training and testing dataset	
convolutional network	P8: Implement the convolutional network algorithm	
	P9: Train the data	
	P10: Validate the data	
	P11: Find the Error rate from the target value	
	P1: Identify unsupervised learning in deep learning	
	P2: Create the Data Frame using IRIS data set	
	P3: Use Scikit-Learn for K- means clustering	
	P4: Run the data in Python	
CU-2. Implement	P5: Create charts	
unsupervised learning	P6: Cluster the data	
methods using K-Means'	P7: Plot the cluster	
Algorithm	P8: Plot the centroids	
	P9: Find the closest centroid & update cluster assignments	
	P10: Move the centroids to the center of their clusters	
	P11: Plot the data and the centers generated as random using IRIS	
	data set	

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

- K1:Understanding the concept of deep learning
- K2:Understanding the history of deep learning

K3:Difference between deep learning v/s machine learning

- K4:Understand classification with deep learning
- K5: Understanding neural network structure
- K6:Difference between a Generative and Discriminative Algorithm
- K7: Understanding deep learning model
- **K8:** Application of Deep Learning in medical
- K9: Application of Deep Learning in speech recognition
- **K10:** Application of Deep Learning in drug discovery
- **K11:** Application of Deep Learning in Bioinformatics
- K12: Application of Deep Learning in medical image analysis
- K13: Application of Deep Learning in Military

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

1. Classification between deep learning and machine learning.

Tools & Equipment required:

The tools and equipment required for this competency standard are given below:

SNo	DESCRIPTION
1	Computer system
2	Python shell
3	TensorFlow

0619I&CT18.Implement Artificial Neural Network

Overview:

This Artificial Neural Network module will make to learn and understand the how to implement the basic concept of Artificial Neural Network.

Competency Units	Performance Criterion	
	P1: Identify the structure of an ANN.	
	P2: Identify types of nodes	
	P3: Identify types of layers	
CII 1 Implement	P4: Identify types of Activation function.	
co-1. Implement	P5: Identify the concept of Weights	
Network	P6: Identify types of networks: feed forward and feedback ward	
Network	P7: Identify the basic concepts of training algorithms	
	P1:Implement perceptron Neural Network	
	P2: Assign the random weight to all linkage	
	P3: Use hidden nodes and find the activation rate	
	P1:Import libraries	
	P2:Import data set	
	P3: Identify the variable	
	P4: Visualize the dataset	
	P5: Normalize the dataset	
CII 2 Incolorment Artificial	P6: Split the data set	
Nourol Network	P7: Define the input layer with input nodes	
	P8: Define weights	
	P9: Determine the output layer	
	P10: Train the network	
	P11: Validate the network	
	P12: Calculate the error	
	P13: Compute efficiency of the network	

The trainee must be able to demonstrate knowledge and understanding required to carry out

tasks covered in this competency standard, which includes the knowledge of:

K1:Understand the Historical Background of Biological neurons

K2:Understand A Model of a Single Neuron

K3: Introduce the McCulloch and Pitts proposed the first computational model of a neuron

K4:Introduce the Hebb proposed first learning rule

K5:Learn and understand the concept of Biological network

K6:Learn and understand the concept of training and testing dataset.

K7: Learn and understand the concept of Input Layer, Hidden Layer, and Output layer in neural network

K8:Learn and understand the concept of weight and activation system

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

- 1. Implement perceptron Neural Network and assign random weight it all linkage.
- 2. Find the activation rate and use hidden nodes.

Tools & Equipment required:

SNo.	DESCRIPTION
1	Computer System
2	IDE
3	Python

0619I&CT19.Implement Feed Forward Neural Network

Overview:

This Feed forward Neural Network module will make student to learn and implement Feed forward Neural Network using python. Student will learn and implement Single layer feed forward network and multilayer feed forward neural network.

Competency Units	Performance Criterion	
	P1: Identify the Feed Forward Artificial Neural Network	
	P2: Identify the concept of error and optimization	
	P3: Identify the concept of gradient	
	P4: Import libraries	
	P5: Import data set	
	P6: Identify the variable	
	P7: Visualize the dataset	
CU-1. Implement Feed	P8:Normalize the dataset	
Forward Artificial Neural	P9:Split the data set	
Network	P10: Define the input layer with input nodes	
	P11: Define weights	
	P12: Define hidden layer with hidden nodes	
	P13: Determine the output layer	
	P14: Train the network	
	P15: Validate the network	
	P16: Calculate the error	
	P17: Compute efficiency of the network	
	P1:Implement the supervised learning-based approach	
	P2: Assign the random weight to all linkage	
	P3: Using hidden nodes find the activation rate of hidden	
CIL 2 Implement multilayer	nodes.	
food forward Noural	P4: Using the activation rate of hidden node and linkage find	
Notwork	the activation rate of output node	
NEWOIK	P5: Find the Error rate at output node	
	P6: Adjust the weight between hidden nodes and input nodes.	
	P7: Repeat till converges criteria met	
	P8: Using the final linkage weight score the activation rate of	

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

K1:Learn and understand the concept of Biological network

K2:Learn and understand the concept of training and testing dataset.

K3: Learn and understand the concept of Input Layer, Hidden Layer, and Output layer in neural network

K4:Learn and understand the concept of weight and activation

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

1. Implement feed forward neural network on dataset.

Tools & Equipment required:

SNo.	DESCRIPTION
1	Computer System
2	IDE
3	Python

0619I&CT20.Implement Backpropagation Training Algorithm

Overview:

This backpropagation Training Algorithm module will make student to learn and implement backpropagation training Algorithm with python.

Competency Units	Performance Criterion
CU-1. Identify back	P1: Identify back propagation Training Algorithm
propagation Training	P2: Identify Back Propagation Error.
	P3:Identify the supervised learning using based Back
Algonalin	Propagation approach
	P1:Initialize Network
	P2: Implement weights
	P3: Create hidden layers
	P4: Assign the random weight to all linkage
	P5:Create hidden nodes
CU-2. Implement back	P6: Find the activation rate of hidden nodes.
propagation Training	P7: Using the activation rate of hidden node and linkage find
Algorithm	the activation rate of output node
	P8: Calculate Back Propagation Error
	P9: Find the Error rate at output node
	P10: Adjust the weight between hidden nodes and input
	nodes.
	P11: Repeat till converges criteria met

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

K1:Understand how to forward-propagate an input to calculate an output.

- **K2:** Understand how to back-propagate error and train a network.
- **K3:** Understand how to apply the back-propagation algorithm to a real-world predictive modeling problem.

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

1. Implement back propagation Training Algorithm on dataset

Tools & Equipment required:

SNo.		DESCRIPTION	
1	Computer System		
2	Python IDE		

0619I&CT21.Implement K Means Clustering Algorithm

Overview:

This K Means Algorithm module will make student to learn K Means Algorithm, a form of artificial intelligence. Student will learn machine learning concepts and techniques including unsupervised learning, mathematical and heuristic aspects, hands-on modeling to develop algorithms.

Competency Units	Performance Criterion
	P1: Identify and calculate Euclidean Distance
CII 2 Identify K Means Clustering for	P2:Calculate the distance between data instance
CU-3. Identify K-Means Clustering for	P3:Locate most similar data instances
unsupervised learning	P4: Split the data set into training and validation.
	P5:Recalculate the means
	P1:Implement the unsupervised learning-based
	approach
	P2:Import the data
	P3: Initialize the set of point as K Mean
CU-4. Implementing K nearest neighbor	P4: Assign each point to the cluster belonging to the
for Unsupervised Learning	nearest k mean
	P5: Find the new mean
	P6:Calculate Class cluster
	P7:Calculate Class cluster group
	P8: Repeat the steps until convergence achieve

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

K1:Learn and understand the concept of K means

K2:Learn and understand the concept of training and testing dataset.

K3:Learn and understand the K nearest neighbor

K4:Learn and understand the K nearest neighbor for Supervised Learning.

K5:Learn and understand clustering concept.

K6:Clustering algorithms, prototype-based clustering

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

1. Implementing K nearest neighbor for Unsupervised Learning on dataset

Tools & Equipment required:

SNo.	DESCRIPTION
1	Computer System
2	IDE
3	Python

0619I&CT22.Implement Convolutional Neural Network

Overview:

In this competency standard student will learn and implement convolutional neural network, also known as convnets or CNN, is a well-known method in computer vision applications. This type of architecture is dominant to recognize objects from a picture or video.

Competency Units	Performance Criterion
	P1:Get image from dataset
CII 1 Configure Input lover	P2:Break image into 2D/3D matrix
	P3: Scale features.
	P4:Create filter to get image features
	P1:Develop convolution layer with input layer
	P2: Develop filter to extract feature
CII 2 Porform Convolution	P3: Apply filter on input data set of images
	P4: Identify size of matrix
layer	P5: Use stride where necessary.
	P6:Use ReLU function for removing non-linearity where
	necessary.
CIL-3 Perform Pooling	P1:Apply pooling layer
	P2: Identify size of matrix
layer	P3: Apply function tf.layers.max_pooling2d
CU-4. Add convolution	P1:Add multiple convolution layer where necessary
layer and pooling layer	P2: Apply multiple pooling layer where necessary
	P1:Perform dense layer function
CU-5. Perform dense layer	P2:Convert Data into fully connected layers
	P3: Activation function applied

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

K1:Understanding and learning of image composition

K2:Understanding and learning of convolution layer operation

K3: Understanding and learning of removing non-linearity

K4:Understanding and learning of pooling layer operation

K5:Understanding and learning of classification of fully connected layer

K6:Understanding and learning of filter generation

- **K7**: Understanding and learning of adding more layers and their justification.
- K8:Understanding and learning of dense layer
- K9:Understanding and learning of logit layer
- **K10:** Understanding and learning of predicting new data set.
- K11: Understanding and learning of classification of data
- **K12:** Understanding and learning of ReIU function.

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

- **1.** Perform pooling layer operation.
- 2. Perform convolution layer operation.
- 3. Perform Classification of data set.

Tools & Equipment required:

SNo	DESCRIPTION
1	Computer system
2	Python shell
3	TensorFlow library/KERAS

0619I&CT23.Implement Natural Language Processing

Overview:

Natural Language Processing (NLP) is the sub-field of AI that is focused on enabling computers to understand and process human languages. Here, we will check out how NLP works and learn how to write programs that can extract information out of raw text using Python.

Competency Units	Performance Criterion
	P1:Identify sentence
	P2: Identify sentence segmentation
	P3:Identify noun
CIL-1 Identify Natural	P4: Identify paragraph
	P5:Identify word
Language Frocessing	P6: Identify word Tokenization
	P7:Identify stop words
	P8: Identify noun phrase
	P9: Identify Spacy library
	P1:Import library
CU-2. Search entities in	P2:Create text
sentences	P3: Perform natural language processing on text
	P4: Extract entities from sentences
	P1:Import library
CU-3. Extract Semi-	P2:Create text
structured statement	P3: Perform NLP on text
	P4: Extract semi-structured statements from text.
	P1:Import library
CII-4 Extract Noun	P2:Create text
	P3:Perform NLP on text
	P4:Extract noun from text.

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

K1:Understanding and learning Natural language processing concept

K2:Understanding of sentence.
K3:Understanding sentence segmentation

K4:Understanding Noun.

K5:Understanding Paragraph

K6:Understanding word

K7:Understanding word tokenization.

K8:Understanding Spacy library

K9:Understanding entities.

- **K10:** Understanding entities extraction
- **K11:** Understanding semi-structured statements.
- **K12:** Understanding extraction of semi-structured statements

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

- 1. Perform extraction of NOUN from sentences.
- 2. Perform extraction of ENTITIES from sentences.
- 3. Perform sentence segmentation from sentence

Tools & Equipment required:

SNo.		DESCRIPTION	
1	Computer system		
2	Python shell		
3	Spacy library		

0619I&CT24.Implement Text Analytics

Overview:

In this module students will able to learn how to implement text analytics to identify text, coverts case of text, and covert text to speech. One of the biggest breakthroughs required for achieving any level of artificial intelligence is to have machines which can process text data.

Competency Units	Performance Criterion
	P1:Identify number of words
	P2: Identify number of characters
	P3: Identify average word length
	P4: Identify number of stop wards
CU-1. Identify Text	P5: Identify number of special characters
analytics	P6: Identify number of numeric
	P7: Identifying stop words
	P8: Identify lowercase, uppercase, etc.
	P9: Identify Spacy library
	P10: Identify String library
	P1:Import library
CU-2. Convert text to	P2:Create text
lowercase	P3: Perform lowercase operation on text
	P4: Print lowercase data.
	P1:Import library gTTS
CIL 2 Convort Toyt to	P2:Create text
	P3: Choose language
speech	P4: Convert text to speech and save file
	P5:Run speech file.

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

- K1:Understanding and learning Natural language processing concept
- **K2:**Understanding of sentence.
- **K3:**Understanding sentence segmentation
- K4:Understanding Noun.

K5:Understanding Paragraph

- K6:Understanding word
- **K7**:Understanding word tokenization.
- K8:Understanding Spacy library
- **K9:**Understanding string library
- **K10:** Understanding gTTS data set
- **K11:** Understanding entities.

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

- 1. Perform text to speech narration from sentences.
- 2. Perform data analytics on text description

Tools & Equipment required:

SNo.	DESCRIPTION
1	Computer system
2	Python shell
3	Spacy library
4	String library

0619I&CT25.Develop Object Detection system

Overview:

In these modules students will learn to develop the basic Object detection system which has seen a rapid adoption rate in various and diverse industries.

Competency Units	Performance Criterion
CU-1. Setup Installation	P1:Install the following libraries
	 a. Protobuf 3.0.0 b. Python-tk c. Pillow 1.0 d. Ixml e. tf Slim (which is included in the "tensorflow/models/research/" checkout) f. Jupyter notebook g. Matplotlib h. Tensorflow (>=1.12.0) i. Cython j. contextlib2 k. cocoapi
	P2: Add Libraries to PYTHONPATH
	P3: Test the Tensorflow Object Detection API.
CU-2. Check Object	P1:Import libraries
Detection API Demo	P2: Get tensorflow/models or cd to parent directory of the repository.
	P3: Compile protobufs and install the object_detection package
	P4:Import the object detection module.
	Code the Loader function fpr base url "http://download.tensor flow.org/models/object_detection/" P5: Load the label map
	P6: Perform test on 2 images:
	P7:Load an object detection model
	P8:Check the model's input signature, it expects a batch of
	3-color images of type uint8:
	P9: Reruns several outputs
	P10: Add a wrapper function to call the model, and cleanup the outputs

	P11: Run it on each test image and show the results:
	P12: Perfrom instance segmentation model which includes
	a detection_masks output:
CU-3. Run the model	P1:Run the model
	P2: Determine the effiecney of the model
	P3: Check the following github repository for assistance in
	this project
	https://github.com/tensorflow/models/tree/master/researc
	h/object_detection

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

- K1: Anaconda library
- K2: Programming environment
- K3: ImageAI library
- K4: Pretrained model
- K5: RetinaNet
- K6: Model implementation

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

1. Perform object detection on image using pretrained model.

Tools & Equipment required:

SNo.	DESCRIPTION
1	Computer system
2	Python shell
3	ImageAl library
4	RetinaNet
5	Anaconda library

0619I&CT26.Develop Characters Recognition System

Overview:

In this module student will learn to develop the character recognition system on the MNIST dataset and able to explore the data, perform data preprocessing, building the convolutional neural network, compiling and fitting the model and at the end how to evaluate the model.

Competency Units	Performance Criterion
	P1:Open python shell
CIL 1 Identify the MNIST	P2:Download MNIST data set
datasat	P3:Import libraries
Udidsei	P4: Read data set from CSV file
	P5: Distribute features and target
	P1:Explore no. of samples in data set
	P2: Explore no. of features in data set
CU-2. Explore the Data	P3:Measure pixels of image
	P4: Explore visualization of data
	P5: Explore intensity level of data
CU-3. Perform Data	P1:Perform Reshaping of data
preprocessing	P2: Perform Normalizing of data
	P1:Apply Conv2D layer
CU-4. Building the	P2: Apply max pooling layer
Convolutional Neural	P3: Apply flatten function
Network	P4: Apply dense layer
	P5: Apply dropout function
CU-5. Compiling and Fitting	P1: Apply function for optimization
the Model	P2: Fit the model using train data set
CII-6 Evaluation of model	P1:Evaluate develop model by giving random input image
	P2: Check the efficiency of Model

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

K1:Understanding and learning of image composition

K2: Understanding and learning of convolution layer operation

- **K3:** Understanding and learning of removing non-linearity
- K4: Understanding and learning of pooling layer operation
- K5: Understanding and learning of classification of fully connected layer
- K6: Understanding and learning of filter generation
- **K7:** Understanding and learning of adding more layers and their justification why.
- **K8:** Understanding and learning of dense layer
- K9: Understanding and learning of logit layer
- **K10:** Understanding and learning of predicting new data set.
- K11: Understanding and learning of model evaluation
- K12: Understanding and learning of MNIST data set
- K13: Understanding and learning of classification of data

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

1. Perform hand written number recognition system.

Tools & Equipment required:

SNo.	DESCRIPTION
1	Computer system
2	Python shell
3	TensorFlow library

0619I&CT27.Develop Fraud Detection System

Overview:

Introduce deep autoencoder to detect fraudulent credit/debit card transactions on a Kaggle dataset. It performs an exploratory data analysis, then create and later evaluate the model. The model will be presented using Keras with a TensorFlow backend using a Jupyter Notebook and generally applicable to a wide range of anomaly detection problems.

Competency Units	Performance Criterion
CU-1. Manage required	P1:Import required libraries
libraries	P2:Download fraud detection data set from 'Kaggle'
	P1:Pre-process of data for training.
CU-2. Visualize the	P2: Visualize data in multiple graph
dataset	P3:Classify data set
	P4: Visualize no. of transactions
CIL-3 Training of the	P1:Split data into train set and test set
Model	P2: Configure parameters required for model development
Model	P3:Create model training and logging
	P1:Estimate model loss
CII 4 Evaluate the Model	P2: Reconstruct error check
	P3: Check Receiver operating characteristic (ROC) curves
	P4:Recall vs. Precision Thresholding

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

K1:Python libraries

K2:Kaggle dataset

K3:Pre-process data

K4: Visualize dataset

K5:Data classification

K6:Model development

K7:Recall vs. Precision Thresholding

K8:Reconstruction error check

K9: Receiver operating characteristic (ROC) curves

K10: Recall vs. Precision Thresholding

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

- **1.** Apply fraud detection techniques
- **2.** Validate fraud detection test

Tools & Equipment required:

SNo.	DESCRIPTION
1	Computer system
2	Python shell
3	Python libraries

0619I&CT28.Develop Forecasting for Stock Market

Overview:

Historical data about the stock prices of a publicly listed company. We will implement a mix of machine learning algorithms to predict the future stock price of this company, starting with simple algorithms.

Competency Units	Performance Criteria
CU-1. Perform Data	P1:Perform Reshaping of data
preprocessing	P2: Perform Normalizing of data
	P1:Explore no. of samples in data set
	P2: Explore no. of features in data set
CU-2. Visualize the Dataset	P3:Measure pixels of image
	P4: Explore visualization of data
	P5: Explore intensity level of data
	P1: Preprocess data
CII 2 Implement Forecast	P2: Indexing with time series data
	P3: Visualizing Time Series Data
DOA_HOUSING.CSV III	P4: Time series forecasting with regression
pytnon	P5: Find correlation between data sets
	P6: Apply linear regression
	P7:Train test split
	P8: Prediction of the data set
	P9: Visualize the prediction
	P1:Evaluate develop model by giving random input data
	P2: Estimate model loss
CU-4. Evaluate the Model	P3: Reconstruct error check
	P4: Check Receiver operating characteristic (ROC) curves
	P5:Recall vs. Precision Thresholding

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

K1:Python libraries

K2:Pre-process data
K3:Visualize dataset
K4:Data classification
K5:Training of data
K6:Model development
CU-5. Evaluation of model
K7:Estimate Model Loss
K8:Receiver operating characteristic (ROC) curves

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

1. Develop forecasting for stock market and evaluate the model.

Tools & Equipment required:

SNo.	DESCRIPTION
1	Computer system
2	Python shell
3	Python libraries

0619I&CT29.Develop Chat bot

Overview:

In this competency standard student will learn to develop a Chat robot, a computer program that simulates human conversation, or chat, through artificial intelligence. Typically, a chat bot will communicate with a real person using Text Pre- Processing with NLTK

Competency Units	Performance Criterion
CU-1. Import Libraries and	P1:Downloading and installing NLTK
modules	P2:InstalINLTK Packages
	P1:Convert the entire text into uppercase or lowercase
	P2: Convert the normal text strings into a list of tokens
CU-2. Perform Text Pre-	P3: Remove Noise
Processing with NLTK	P4: Remove Stop words
	P5: Reduce inflected
	P6: Performs Lemmatization
	P1:transform text into a meaningful vector
	P2:Label the text
	P3: Score the frequency of the word in the current document.
CII 2 Derform Data	P4: Inverse the document frequency
Process with NTLK	P5: Apply cosine similarity
	P6: Read the data
	P7: Analyze Keywords matching
	P8:Generate Response
	P9:Run the program

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out

tasks covered in this competency standard, which includes the knowledge of:

 $\ensuremath{\textbf{K1}}\xspace$ Learn and Understand Downloading and installing NLTK

K2:Learn and Understand InstallNLTK Packages

K3:Learn and Understand to convert the entire text into uppercase or lowercase

K4:Learn and Understand to convert the normal text strings into a list of tokens

K5:Learn and Understand to Remove Noise

K6:Learn and Understand to Remove Stop words

K7:Learn and Understand to Reduce inflected

K8:Learn and Understand to Performs Lemmatization

K9:Learn and Understand to transform text into a meaningful vector

- K10: Learn and Understand to Label the text
- **K11:** Learn and Understand to Score the frequency of the word in the current document.
- K12: Learn and Understand to Inverse the document frequency
- K13: Learn and Understand to Apply cosine similarity
- K14: Learn and Understand to Read the data
- K15: Learn and Understand to Analyze Keywords matching
- K16: Learn and Understand to Generate Response

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

- 1. Demonstrate the steps of text preprocessing
- 2. Perform the NLTK based task to recognize the keywords matching and respond according to it.

Tools & Equipment required:

SNo.	DESCRIPTION
1	Computer system
2	Python shell
3	Python libraries

0619I&CT30.Develop Self Driving Vehicle

Overview:

In this module students will conclude all of his/her expertise ina nutt shell by developing a project called a self-driving RC car using Raspberry Pi, Arduino and open source software. Raspberry Pi collects inputs from a camera module and an ultrasonic sensor, and sends data to a computer wirelessly. The computer processes input images and sensor data for object detection (stop sign and traffic light) and collision avoidance respectively. A neural network model runs on computer and makes predictions for steering based on input images. Predictions are then sent to the Arduino for RC car control.

Competency Units	Performance Criterion
	P1: Identify the Objective of the project
	P2: Identify the requirement of system
CU-1. Identify the system design	P3: Identify the subunit of the system
	P4: Identify the tools for the system
	P5: Identify the sensors and actuators
	P1:Connect raspberry pi with camera module and
	HC-SR04 ultrasonic sensor
	P2: Develop the two-client program on raspberry pi
CII 2 Identify the Input unit	P3: Run the program to stream color video
CO-2. Identity the input unit	P4:Run the program to get ultrasonic sensor data
	to the computer
	P5: Set up the local Wi-Fi with computer
	P6:Set the video to Low latency video streaming.
	P1:Setup multithread TCP Server on computer to
	get data from raspberry pi and ultrasonic sensor
CII 2 Identify the Processing Lin	P2:Train the neural network
CO-3. Identity the Processing Off	P3:Convert image frame to gray scale
	P4: Decode data into NumPy arrays
	P5: Run Prediction model to steer the vehicle.
	P1: Apply shape-based approach
CII 4 Implement Object Detection	P2: Apply used Haar feature-based cascade
	P3: Apply Gaussian Filter
	P4: Then Spot the brightest point

	P5: Validate the Image
	P1:Connect Arduino to the computer via using USB
CU-5. Build RC Car Control Unit	P2:Set computer outputs commands to Arduino
	using serial interface
	P1:Install miniconda (Python3) on your computer
CU-6. Setting up environment with	P2:Create auto-RC car environment with all
Anaconda	necessary libraries for this project
	P3: Activate auto-RC car environment

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

- K1:Basic sensor and actuator
- K2:Anaconda library
- K3:Raspberry pin GPIO
- K4:Arduino IDE
- **K5:**Programming environment
- K6:OpenCV library
- K7:ANN model
- K8:Model implementation

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

- 1. Draw the Flow Chart to show the data flow of the aforementioned application.
- 2. Implement Object Detection technique to detect the light of traffic signal

Tools & Equipment required:

SNo.	DESCRIPTION
1	Computer system
2	Python shell
3	OpenCV library
4	Raspberry pi
5	Arduino

DIGITAL SKILLS

0619I&CT31.Perform Basics Computer Operations

Overview:

This competency introduces computing skills which will make student to learn basic computing skills.

Competency Units	Performance Criterion
CU-7. Identify basic components of computers	P4: Identify basic components of computers
	P5: Identify CPU
	P6: Identify memory
	P7: Identify input/output and other peripheral devices
CIL8 Identify storage	P1:Classify and Use of storage media and devices
devices of computers	P2: Use of physical and logical storage
	P3:Use of file storage system
CIL-9 Identify different	P1:Use system software
types of software	P2: Use application software
	P3:Use operating systems
CIL-10 Explore the internet	P1:Use internet applications
and web	P2:Use E-mail
	P3: Use internet and world wide web

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

- K9: Learn History of computers
- K10: Learn and understand basic components of computer
- K11: Learn and understand about CPU
- K12: Learn and understand about memory
- K13: Learn and understand about input/output and other peripheral devices
- K14: Learn about storage devices and its types
- **K15:** Learn about software types
- K16: Learn about system software/operating system
- K17: Learn about application software
- K18: Exploring internet and world wide web
- K19: Learn about E-mail service

Critical Evidence (s) required:

The trainee needs to produce the following critical evidence (s) to be competent in this competency standard:

- 3. Identify computer components
- 4. Use World Wide Web and E-mail service.
- 5. Identify and Use various software.

Tools & Equipment required:

SNo.	Description
1.	Computer System
2.	Operating System (Software)
3.	Computer Hardware Components
4.	Internet connection

0619I&CT32.Use Operating System and Computer Hardware

Overview:

This unit describes the performance outcomes, skills and knowledge required to select, configure and use computer operating systems and basic computer peripherals.

Competency Units	Performance Criterion
CU-1. Identify operating system and Computer peripherals	 P1:Determine ICT organizational requirements and specifications P2:Identify and select appropriate operating system P3:Identify appropriate external hardware components P4:Identify internal hardware components
CU-2. Install and configure operating system and application software with hardware components	 P1:Install and configure operating system to meet organizational requirements P2:Identify the functions associated with the operating system and associated boot process P3:Configure power-management settings to minimize power consumption as an environmentally sustainable measure P4: Use both the graphical user interface and the command line interface to perform basic tasks P5:Install or upgrade application software and perform hardware configuration P6: Determine the relationship between application program, operating system and hardware P7:Identify general differences between different computer platforms and related operating systems
CU-3. Optimize operating system and hardware components	 P1:Optimize operating system using included tools or third-party utilities P2:Perform customization on graphical user interface P3:Use various commands in command line interface P4:Set up and configure external hardware components and check functionality P5:Install appropriate drivers and check functionality

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

K1: Basic knowledge of current industry-accepted operating system, hardware and software products

K2:Compatibility of an operating system, with respect to other versions

K3:Function of single-user and multi-user operating systems

K4:Interoperability between operating systems

K5: Occupational Health & Safety principles and responsibilities, including ergonomic principles to avoid injury associated with using computer systems

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

- 1. Perform fragmentation/ defragmentation on storage devices
- 2. Identify and install suitable hardware components
- Install and upgrade application software.
 Execute various commands in command line interface of the operating system

Tools & Equipment required:

Sr. No	DESCRIPTION
1.	Computer
2.	Operating System software
3.	Computer Hardware Components
4.	Internet connection

0619I&CT33.Use Word Processor

Overview:

This unit describes the skills and knowledge required to operate word- processing applications and perform basic operations, including creating and formatting documents, creating tables and printing documents. It applies to individuals in the workplace using fundamental knowledge of word-processing under direct supervision or with limited responsibility.

Competency Units	Performance Criterion
	P1:Open word-processing application, create document and add data
	according to information requirements
CU-1. Create document (s)	P2: Use document templates as required
	P3: Use simple formatting tools when creating the document
	P4: Save document to desired directory/drive
	P1: Adjust page layout to meet information requirements
	P2: Open and view different toolbars
CU-2. Customize basic	P3: Change font format to suit document purpose
settings to meet page	P4: Change alignment and line spacing according to document
layout standards	information requirements
	P5: Modify margins to suit the document purpose
	P6: Open and switch between several documents
	P1:Use formatting features and styles as required
	P2: Highlight and copy text from another area in the document or from
CU-3. Apply Fonts on	another active document
document	P3: insert headers and footers
	P4: convert document to other type
	P5: Save document to a storage device
	P1:Insert a table into document
CII 4 Create tables	P2: perform cell operations to meet requirements
	P3: Insert and delete columns and rows as required
	P4: Use formatting tools according to style requirements
	P1:Insert image(s) into document and customize as required
CO-3. Add images	P2: Position and resize image (s) to meet document formatting needs
CIL 6 Print documents	P1: Preview document in print preview mode
	P2: Select basic print settings

P3: Print document or part of document as required

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes:

K1:Describe formatting styles and their effect on document,

- **K2:** Identify organizational requirements for ergonomics, including work periods and breaks
- **K3:**Select organizational style guide to use

K4: Describe purpose, use and function of word-processing software.

Critical Evidence (s) required:

The trainee needs to produce following critical evidence(s) to be competent in this competency standard:

- 1. Create, open and retrieve documents using customized basic settings
- 2. Format document by creating tables and adding text, objects and images
- **3.** Save and print document(s)

Tools & Equipment required:

Sr. No	DESCRIPTION
1.	Computer System
2.	Operating System Software
3.	Microsoft Office
4.	Computer Hardware Components
5.	Internet Connection

0619I&CT34.Operate Presentation Package

Overview:

This unit describes the skills and knowledge required to work on presentation applications and perform various presentations

Competency Units	Performance Criterion				
CU-1. Create presentation	P1:Open blank presentation and add text and graphics				
	P2: Apply existing styles and themes in a presentation				
	P3: create a presentation from available template				
(5)	P4: Use custom animation tools to improve the look of the presentation				
	P5: Save presentation to the appropriate storage device and folder				
	P1:Adjust the view to meet user requirements				
CU-2. Customize basic	P2: Open and view different toolbars to view options				
settings	P3: Ensure font settings are appropriate for the presentation purpose				
	P4: View multiple slides at once				
	P1:Use and incorporate organizational charts and bulleted lists, and				
	modify as required				
	P2: Add objects and manipulate to meet presentation purposes				
	P3: Import objects and modify for presentation purposes				
	P4: Modify slide layout, including text and colors, to meet presentation				
	requirements				
CU-3. Format presentations	P5: Use formatting tools as required within the presentation				
	P6: Duplicate slides within and across a presentation				
	P7:Reorder sequence of slides and delete slides for presentation				
	purposes				
	P8: Save presentation in another format				
	P9: Save to storage device and close presentation				
	P1:Incorporate animation and multimedia effects into presentation as				
	required				
CU-4. Add slideshow effects	P2:Add slide transition effects to presentation to ensure smooth				
	progression through the presentation				
	P3:Test presentation for overall effect				
	P4: Use onscreen navigation tools to start and stop slide show or move				
	between different slides as required				
CU-5. Print presentation and	P1:Select appropriate print format for presentation				

notes	P2: Select preferred slide orientation
	P3: Add notes and slide numbers
	P4: Preview slides and run spell check before presentation
	P5: Print selected slides and submit presentation to appropriate person
	for feedback

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

K1:Outline the different types of:

K2:Formal and informal presentations

K3:Audience

K4: Explain the effect of design and formatting on the readability and usability of presentations

K5:Outline presentation advantages

K6:Identify suitable presentation effects for different audiences

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

- 1. Create, format and prepare presentations for display
- 2. Customize basic settings
- **3.** Add slide show effects

Tools & Equipment required:

Sr. No	DESCRIPTION
1.	Computer system
2.	Operating System software
3.	Microsoft Office
4.	Computer Hardware Components
5.	Internet connection

0619I&CT35.Use Spreadsheet Applications

Overview:

This unit describes the skills and knowledge required to operate word- processing applications and perform basic operations, including creating and formatting documents, creating tables and printing labels. It applies to individuals in the workplace using fundamental knowledge of word-processing under direct supervision or with limited responsibility.

Competency Units	Performance Criterion					
	P1:Open the spreadsheet application, create spreadsheet					
	files and enter numbers, text and symbols into cells					
	according to information requirements					
	P2: Enter simple formulas and functions using cell referencing					
CU-1 Create	when required					
spreadsheets	P3:Correct formulas when error messages occur					
	P4:Use a range of common tools during spreadsheet					
	development					
	P5: Edit columns and rows within the spreadsheet					
	P6:Use the auto-fill function as per requirement					
	P7: Save the spreadsheet to a folder on a storage device					
	P1:Adjust page layout to meet user requirements or special					
	needs					
	P2: Open and view different toolbars					
	P3:Change font settings so they are appropriate for the					
CU-2. Customize basic	document purpose					
settings	P4:Change alignment options and line spacing according to					
	spreadsheet formatting features					
	P5: Format cell to display different styles as required					
	P6: change spreadsheet margins					
	P7: View multiple spreadsheets concurrently					
	P1:Use formatting features as required					
CU-3. Format spreadsheet	P2:Copy selected formatting features from another cell in the					
	spreadsheet or from another active spreadsheet					
	P3:Use formatting tools as required within the spreadsheet					
	P4: Align information in a selected cell as required					

	P5: Insert headers and footers using formatting features				
	P6: Save spreadsheet as another file type				
	P7: Save to storage device and close spreadsheet				
	P1:Import an object into an active spreadsheet				
CU-4. Incorporate object	P2: Manipulate imported object by using formatting features				
and chart in	P3:Create a chart using selected data in the spreadsheet				
spreadsheet	P4: Display selected data in a different chart				
	P5: Modify chart using formatting features				
	P1:Preview spreadsheet in print preview mode				
	P2: Select basic printing settings				
CU-5. Print spreadsheet	P3: Print spreadsheet or selected part of spreadsheet				
	P4: Submit the spreadsheet to appropriate person for approval				
	or feedback				

Understanding and Knowledge:

The trainee must be able to demonstrate knowledge and understanding required to carry out tasks covered in this competency standard, which includes the knowledge of:

- **K1:** Explain the effect of formatting and appearance on the readability and usability of spreadsheets
- **K2:** Describe the purpose, use and function of spreadsheet applications

Critical Evidence (s) required:

The trainee needs to produce following critical evidence (s) to be competent in this competency standard:

- 1. Create spreadsheets
- 2. Customize basic settings
- **3.** Format spreadsheets
- 4. Create basic formulas
- 5. Insert objects and charts in spreadsheets
- 6. Save and print spreadsheets

Tools & Equipment required:

SNo.		DESCRIPTION	
1.	Computer system		
2.	Operating System software		

- **3.** Microsoft Office
- 4. Computer Hardware Components
- **5.** Internet connection

0619I&CT36.Operate Digital Media Technology

Overview:

This unit describes the performance outcomes, skills and knowledge required to identify, select and use a digital media package and supporting technologies.

Unit of Competency	Performance Criteria
CU-1. Use appropriate OHS office work practices	 P1:Use safe work practices to ensure ergonomic, work organization, energy and resource conservation requirements are addressed P2:Use wrist rests and document holders where appropriate P3:Use monitor anti-glare and radiation reduction screens where appropriate
CU-2. Identify and select appropriate digital media package	 P1:Identify the basic requirements of a design brief, including user environment P2:Research and review suitable available digital media packages P3:Select an appropriate digital media package to meet design brief requirements
CU-3 . Use digital media package	 P1:Procure or create suitable data to meet requirements of the brief P2:Manipulate data using digital media package tools P3:Ensure naming and storing of documents in appropriate file format in directories or folders
CU-4. Review digital media design	 P1: Evaluate design for creative, dramatic and technical quality, file size, and suitability to meet the brief P2:Test and run any incorporated graphics, video or sound as part of a digital media presentation and present designs in the appropriate format P3:Review final product against design brief

Knowledge and Understanding

The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

K1:Basic principles of visual design

K2: Functions and features of digital media packages and technologies

K3:Graphic design and stylistic language conventions

- K4: OHS principles and responsibilities for ergonomics, such as work periods and breaks
- **K5:** Principles of digital imaging and file formats, video and sound file formats, file management and transfer systems

K6:Vendor product directions in digital media hardware and software

K7: Visualization and interpreting creative information, scripts (text) and images

Critical Evidence(s) Required

A person who demonstrates competency in this unit must be able to provide evidence of the ability to identify, select and use a digital media package and supporting technologies. The evidence should integrate employability skills with workplace tasks and job roles and verify competency is able to be transferred to other circumstances and environments.

Demonstrated evidence of the ability to:

- 1. Identify basic requirements of a design brief
- 2. Use digital media package to meet organizational requirements
- **3.** Use OHS principles and responsibilities for ergonomics, such as work periods and breaks
- 4. Use help manuals and online help when appropriate
- 5. Use digital media technologies to support design brief requirements.

0619I&CT37.Create User Documentation

Overview:

This unit describes the performance outcomes, skills and knowledge required to create user documentation that is clear to the target audience and easy to navigate.

Unit of Competency	Performance Criteria					
	P1:Determine documentation requirements					
CII 1 Determine	P2:Investigate documentation and industry standards for					
documentation standards	requirements and determine appropriate application to user					
and requirements	documentation					
and requirements	P3:Design documentation templates using appropriate software					
	and obtain approval from appropriate person					
	P1:Conduct a review of the subject system, program, network or					
	application in order to understand its functionality					
	P2:Gather existing technical, design or user specifications and					
documentation	supporting documentation					
documentation	P3:Create user documentation based on template to record the					
	operation of the subject system, program, network or					
	application					
	P1:Submit user documentation to target audience for review					
CU-3. Review and obtain	P2: Gather and analyze feedback					
sign-off	Make changes to user documentation					
	P3: Submit user documentation to appropriate person for approval					

Knowledge and Understanding

The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

K1:Content features, including clarity and readability

K2:Document design, web design and usability

- **K3:**Functions and features of templates and style guides
- K4:Instructional design principles

Critical Evidence(s) Required

A person who demonstrates competency in this unit must be able to provide evidence of the ability to create user documentation that is clear to the target audience and easy to navigate. The evidence should integrate employability skills with workplace tasks and job roles and verify competency is able to be transferred to other circumstances and environments. Demonstrated evidence is required of the ability to create user documentation that:

- 1. Meets business requirements
- 2. Caters for a diverse readership
- 3. Is clear to the target audience
- 4. Is easy to navigate.

0619I&CT38.Create Technical Documentation

Overview:

This unit describes the performance outcomes, skills and knowledge required to create technical documentation that is clear to the target audience and easy to navigate.

Unit of Competency	Performance Criteria				
CU-1. Identify and analyze	P1: Consult with client to identify documentation requirements				
documentation	P2: Interpret and evaluate documentation requirements and				
requirements and client	confirm details with client				
needs	requirements				
	P4 : Define and document the scope of work to be produced				
	P5: Consult with client to validate and confirm the scope of work				
	P1: Identify information requirements with reference to layout and				
	document structure				
	P2:Create document templates and style guides consistent with				
	information requirements				
	P3:Conduct a review of the system in order to understand its				
CU-2. Design documentation	functionality				
	P4: Extract content that meets information requirements according				
	to copyright restrictions				
	For us to the flow of information style, tone and content format				
	P6 : Validate the technical documentation structure with the client				
	P1:Write technical documentation based on the template and				
	scope of work using the information gathered				
CU-3. Develop	P2:P2. Translate technical terminology into plain English where				
documentation	appropriate				
	P3:P3. Apply content format and style according to				
	documentation standards and templates				
	P1:Submit technical documentation to appropriate person for				
CU-4. Evaluate and edit	review				
documentation	P2: Gather and analyze feedback				
P3: Incorporate alterations into the technical docume					

	P4: Edit	the	technical	documentation	for	technical	and
	gram	matica	al accuracy				
	P1:Chec	k tha	t the comp	oleted technical	docu	mentation n	neets
CU-5. Prepare documentation for publication	client	requi	rements and	d scope of work			
	P2:Subm	nit the	technical d	ocumentation to	appro	priate perso	on for
	appro	val					
	P3:Prepa	are th	ne technica	l documentation	for	publication	and
	distril	oution	using appro	opriate channels			

Knowledge and Understanding

The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

- **K5:** Content features, such as clarity and readability
- K6: Document design, web design and usability
- **K7:** Functions and features of templates and style guides
- K8: Instructional design principles
- **K9:** Organizational policies, procedures and standards that cover document design.

Critical Evidence(s) Required

A person who demonstrates competency in this unit must be able to provide evidence of the ability to create technical documentation that is clear to the target audience and easy to navigate. The evidence should integrate employability skills with workplace tasks and job roles and verify competency is able to be transferred to other circumstances and environments.

Demonstrated evidence is required of the ability to:

- **1.** Establish customer needs
- **2.** Design and develop technical documentation, such as system, procedures, training material and user guides, incorporating appropriate standards
- 3. Update document with client feedback
- 4. Prepare documentation for publication.

0619I&CT39.Use social media tools for collaboration and engagement

Overview:

This unit describes the performance outcomes, skills and knowledge required to establish a social networking presence using social media tools and applications. The unit specifically identifies the requirement to review, compare and use different types of social networking tools and applications.

Unit of Competency	Performance Criteria				
CU-1. Describe different types of social media tools and applications	 P1: Explain characteristics of the term social media P2: Identify different types of social-media tools and applications P3: Illustrate some of the issues associated with the use of social media tools and applications 				
CU-2. Compare different types of social media tools and applications	 P1: Select one social media type for review P2: Review most popular tools and applications within that social media type P3: Itemize benefits across a range of the most popular tools and applications P4: Select most appropriate social media tool or application 				
CU-3. Set up and use popular social media tools and applications	 P4: Select most appropriate social media tool of application P1: Identify social media tools and applications for possible implementation P2: Initiate preferred social media tools and applications for use P3: Establish social media interface using text and file content P4: Initiate social networking interaction P5: Test and evaluate tools and applications for ease of use P6: Present findings 				

Knowledge and Understanding

The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

- **K1:** Basic technical terminology in relation to social networking and social media applications and tools
- **K2:** Basic knowledge of uploading images, text files, pdf files, audio files, video files and link associated files
- K3: Features and functions of social media applications
- K4: Import and export software functions
- K5: Linking documents
- K6: OHS principles and responsibilities for ergonomics, including work periods and breaks
- K7: Tagging to facilitate collaborative folksonomy
- **K8:** Social media applications and procedures for connecting to social networking sites
- **K9:** Use of input and output devices
- K10: Use of RSS feeds to connect a social network.

Critical Evidence(s) Required

A person who demonstrates competency in this unit must be able to provide evidence of the ability to create technical documentation that is clear to the target audience and easy to navigate. The evidence should integrate employability skills with workplace tasks and job roles and verify competency is able to be transferred to other circumstances and environments.

Demonstrated evidence is required of the ability to:

- 1. Establish customer needs
- **2.** Design and develop technical documentation, such as system, procedures, training material and user guides, incorporating appropriate standards

0619I&CT40. E-Commerce – SEO (Search Engine Optimization)

Overview:

This competency unit covers to develop efficient E-Marketing strategies in accordance with the Vision and Mission statement of the organization driven by Electronic means.

Unit of Competency	Performance Criteria
CU-1. SEO (Search Engine Optimization)	P7: Apply SEO techniques
	P8: Employ SEO key words
	P9: Demonstrate SEO techniques to priorities their site or web
	application using automated tools

Knowledge and Understanding

The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

- **K1:** SEO Methods but not limited to Getting Indexed, Preventing Crawling, and Increasing Prominence.
- K2: White-hat, Black-hat SEO techniques for web application
- **K3:** SEO key words for web pages' translation.

Critical Evidence(s) Required

A person who demonstrates competency in this unit must be able to provide evidence of the ability to write and edit copy that is clear to the target audience and easy to navigate. The evidence should integrate employability skills with workplace tasks and job roles and verify competency is able to be transferred to other circumstances and environments.

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0619I&CT41.E-Commerce – SCM (Supply Chain Management)

Overview:

This competency unit covers to develop efficient E-Marketing strategies in accordance with the Vision and Mission statement of the organization driven by Electronic means.

Unit of Competency	Performance Criteria
	P1: Identity potential Suppliers
	P2: Select the appropriate supplier
	P3: Place order as per requirement/inventory
	P4: Inspect received order
CU-1. SCM (Supply Chain	P5: Maintain Inventory as per Inventory Control / store keeping
Management)	techniques
	P6: Identity different available transportation mode
	P7: Identify steps of reverse SCM i-e from consumer to
	organization

Knowledge and Understanding

The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

- **K1:** Procurement Cycle (Launch of RFP/RFQ, Tender, Bidding, Comparative Statement, Award of Contract, Maintenance)
- K2: Different techniques to manage
- **K3:** Product delivery and their traceability
- **K4:** Incorporation of Outsourcing in logistics.
- **K5:** Electronic Data Interchange methodologies and format

Critical Evidence(s) Required

A candidate who demonstrates competency in this unit must be able to provide evidence of the ability to write and edit copy that is clear to the target audience and easy to navigate. The evidence should integrate employability skills with workplace tasks and job roles and verify competency is able to be transferred to other circumstances and environments.

0619I&CT42.E-Commerce – Social Media Marketing

Overview:

This competency unit covers to develop efficient E-Marketing strategies in accordance with the Vision and Mission statement of the organization driven by Electronic means.

Unit of Competency	Performance Criteria
CU-1. 1. Social Media	P1: Identify different Social media marketing techniques
Marketing	P2: Apply suitable Classified Advertisement techniques on social media
	P3: Perform Electronic Mail Marketing
	P4: Create Blogs

Knowledge and Understanding

The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

- **K1:** Describe Knowledge of different social media sites that is Facebook, Twitter, LinkedIn, Google+ etc., Comparative Statement, Award of Contract, Maintenance)
- **K1:** Brand pages' creation on social media sites.
- **K2:** Familiarity of banner ads integration on different web sites like newspaper site in any demographic region.
- K3: Skills to regularly update brand/product/service blogs.
- **K4:** Electronic Data Interchange methodologies and format
- **K5:** Direct marketing techniques e.g. Email, SMS (Mobile- Commerce) for the projection of company newsletters

Critical Evidence(s) Required

A candidate who demonstrates competency in this unit must be able to provide evidence of the ability to implement e-marketing strategies that is clear to the target audience and easy to navigate. The evidence should integrate employability skills with workplace tasks and job roles and verify competency is able to be transferred to other circumstances and environments.

ENTREPRENEURIAL SKILLS

0619I&CT43.Develop Entrepreneurial Skills

Overview:

This Competency Standard identifies the competencies required to develop entrepreneurial skills by Hotel manager, in accordance with the organization's approved guidelines and procedures. You will be expected to develop a business plan, collect information regarding revenue generation, develop a marketing plan and develop basic business communication skills. Your underpinning knowledge regarding entrepreneurial skills will be sufficient to provide you the basis for your work.

Unit of Competency	Performance Criteria
CU-1. 1. Develop a business plan	P1. Conduct a market survey to collect following information
	 Business Model Financials Equipment Estimation Revenue Generation Sources Marketing strategy Market Trends Overall Expenses
	P2. Select the best option in terms of cost, service, quality,
	sales, operational expenses
	P3. Compile the information collected through the market survey,
	in the business plan format
CU-2. 2. Develop a	P1. Make a marketing plan for the service products, price,

marketing plan	placement, promotion, people, packaging and positioning
	P2. Include the information of marketing plan in the business
	plan
CU-3. 3. Develop basic	P1. Communicate with guests using effective communication
business communication	skills
skills	P2. Use different modes of communication to communicate
	effectively e.g.: presentation, speaking, writing, listening, visual
	representation, reading etc.
	P3. Use specific business terms used in the market

The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

K1:7Ps of marketing including product, price, placement, promotion, people, packaging and positioning

K2:7Cs of business communication

K3:Different modes of communication and their application in the industry

K4:Specific business terms used in the industry

K5: Available funding sources

K6:Low interest loans to start a new business

K7:Market survey and its tools e.g: questionnaire, interview, observation etc

K8:Market trends for specific product offering

K9:State the main elements of business plan

K10: Business plan format

Critical Evidence(s) Required

The candidate needs to produce following critical evidence(s) to be competent in this competency standard:

List 7Ps

0619I&CT44.Apply project information management and communications techniques

Overview:

This unit describes the skills and knowledge required to provide a critical link between people, ideas and information at all stages in the project life cycle. It involves assisting the project team to plan communications, communicating information related to the project, and reviewing communications. It applies to individuals who are project practitioners working in a project support role.

Unit of Competency	Performance Criteria
CU-1. Contribute to	P1. Identify, source and contribute relevant information
communications planning	requirements to initial project documentation
	P2. Contribute to developing and implementing the project
	communications plan and communications networks
CU-2. Conduct information-	P1. Act on and process project information according to agreed
management activities	procedures as directed, to aid decision-making processes
	throughout project life cycle
	P2. Maintain information to ensure data is secure and auditable
CU-3. Communicate project	P1. Communicate with clients and other stakeholders during
information	project using agreed networks, processes and procedures to
	ensure flow of necessary information
	P2. Ensure reports are prepared and released according to
	authorization, or produced for release by others
	P3.Seek information and advice from appropriate project
	authorities as required
CU-4. Contribute to	P1. Assist in ongoing review of project outcomes to determine
assessing effectiveness of	effectiveness of communication-management activities
communication	P2. Report communications-management issues and responses
	to higher project authorities for application of lessons learned to
	future projects

The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

K1:Summarize models and methods of communications management in context of project life cycle and other project management functions

K2:Importance of managing risk by treating information securely

K3:Methods of reviewing outcomes

K4:Organizational policies and procedures relevant to this role in a specific context.

Critical Evidence(s) Required

The candidate needs to produce following critical evidence(s) to be competent in this competency standard:

0619I&CT45.Apply Project Human Resources Management

Overview:

This unit describes the skills and knowledge required to assist with aspects of human resources management of a project. It involves establishing human resource requirements, identifying the learning and development needs of people working on the project, facilitating these needs being met, and resolving conflict in the team. It applies to individuals who are project practitioners working in a project support role.

Unit of Competency	Performance Criteria
1. Assist in determining	P1. Analyze work breakdown structure to determine human
human resource requirements	resource requirements
	P2. Prepare a skills analysis of project personnel against project
	task requirements
	P3. Assist in assigning responsibilities for achieving project
	deliverables
2. Contribute to establishing	P1. Actively seek views and opinions of team members during
and maintaining productive	task planning and implementation
team relationships	P2. Promote cooperation and effective activities, goals and
	relationships within team
	P3. Communicate with others using styles and methods
	appropriate to organizational standards, group expectations and
	desired outcomes
	P4. Communicate information and ideas to others in a logical,
	concise and understandable manner
	P5. Regularly seek feedback on nature and quality of work
	relationships, and use feedback as basis for own improvement
	and development
3. Assist with human resource	P1. Monitor work of project personnel against assigned roles and
monitoring	responsibilities within delegated authority levels
	P2. Monitor and control actual effort against project plan
	P3 Review skill levels against allocated tasks and recommend
	solutions, where required to others
	P4. Advise others within delegated authority when assigned
	responsibilities are not met by project personnel
	P5. Undertake work in a multi-disciplinary environment according

	to established human resource management practices, plans,
	guidelines and procedures
	P6. Resolve conflict within delegated authority according to
	agreed dispute-resolution processes
	P7. Assist in offering human resource development opportunities
	to individuals with skill gaps
4. Contribute to evaluating	P1. Contribute to assessing effectiveness of project human
human resource practices	resources management
	P2. Document lessons learned to support continuous
	improvement processes

The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

- Alternative project personnel engagement options
- Job design principles and work breakdown structures
- Learning and development approaches that can be incorporated into project life cycle
- Methods for skills analysis
- Project roles, responsibilities and reporting requirements for human resources.

Critical Evidence(s) Required

The candidate needs to produce following critical evidence(s) to be competent in this competency standard:

A candidate who demonstrates competency in this unit must be able to provide evidence of the ability to apply project human resources management approaches. The evidence should integrate employability skills with workplace tasks and job roles and verify competency is able to be transferred to other circumstances and environments.

0619I&CT46.Develop Project Management Plan

Overview:

This unit describes the skills and knowledge to develop a plan for a hotel management plan, including assessing project requirements and planning for all stages to completion and final documentation.

Unit of Competency	Performance Criteria
	P1. Evaluate and assess project brief and related documents
	P2. Produce document on project tasks and associated
	timelines, including installation processes and test requirements
	P3. Assess and produce document on resource requirements to
	assist allocation of appropriate resources
	P4. Produce training plan assessing training needs and
CII 1 Dropara project	associated timelines for efficient project implementation
CU-1. Prepare project	P5. Determine and document budgetary requirements
management plan	P6. Discuss roles of all identified parties associated with project
	to ensure their involvement
	P7. Produce project verification document, including monitoring
	and control processes, and review processes such as quality
	audits
	P8. Consult with all relevant parties prior to finalizing draft plan
	and make changes as appropriate
	P1. Produce preliminary plan for consultation, including identified
	factors that may impact on realization of project and observance
CU-2. Develop and evaluate	of relevant legislation, codes, regulation and standards
management plan	P2. Consult with client and clarify any amendments
	P3 Develop final plan with recommendations
CII 2 Communicate project	P1. Produce and document final plan to include implementation
information	details and training needs
	P2. Present plan to client and obtain sign off
CU-4. Contribute to	P1. Assist in ongoing review of project outcomes to determine
assessing effectiveness of	effectiveness of communications-management activities

communication	P2. Report communications-management issues and responses
	to higher project authorities for application of lessons learned to
	future projects

The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

K1:Key attributes of common telecommunications applications and related equipment

- K2:Evaluate the connections to carrier infrastructure or equipment
- **K3:**Current legislation relating to the design of installation of telecommunications equipment and connection to carrier services
- K4:Advantages of leasing and purchase options to assist in delivering cost effective solutions
- K5:Evaluate network and transmission equipment

K6:Network topologies, interface and interconnect solutions

K7:Workplace health and safety (WHS) issues that need to be built into a plan, with consideration of:

- a. electrical safety
- b. materials handling
- c. physical hazards
- d. confined spaces
- e. heights
- f. lifting

K8: Evaluate the power requirements and electrical safety aspects of the installation plan

K9:Performance parameters and typical faults that may be encountered in client equipment and related connection and transmission media

- **K10:** Various test equipment types suitable for tests to be made
- K11: Warranty information for equipment supplies and contractor work guarantees.

Critical Evidence(s) Required

The candidate needs to produce following critical evidence(s) to be competent in this competency standard:

A person who demonstrates competency in this unit must be able to provide evidence of the ability to develop a project management plan. The evidence should integrate employability skills with workplace tasks and job roles and verify competency is able to be transferred to other circumstances and environments.

- P5. Determine the project attributes and specifications
- **P6.** Prepare a coherent draft project management plan
- P7. Consult on and revise a project management plan
- P8. Document final project management plan and obtain sign off

0619I&CT47.Develop sales Plan

Overview:

This unit describes the skills and knowledge required to develop a sales plan for a product or service for a team covering a specified sales territory based on strategic objectives and in accordance with established performance targets. It applies to individuals working in a supervisory or managerial sales role who develop a sales plan for a product or service.

Unit of Competency	Performance Criteria
CU-1 Identify	P1. Obtain and analyze assessment of market needs and
organizational strategic	strategic planning documents
direction	P2. Review previous sales performance and successful
	approaches to identify factors affecting performance
	P3. Analyze information on market needs, new opportunities,
	customer profiles and requirements as a basis for decision
	making
	P4. Carry out competitor analysis for rate structure
CU-2. Establish performance	P1. Determine practical and achievable sales targets
targets	P2. Establish realistic timelines for achieving targets
	P3. Determine measures to allow for monitoring of
	performance
	P4 .Ensure objectives of the sales plan and style of the
	campaign are consistent with organizational strategic
	objectives and corporate image
CU-3. Develop a sales plan	P1. Determine approaches to be used to meet sales
for a product	objectives
	P2. Identify additional expertise requirements and allocate
	budgetary resources accordingly
	P3. Identify risks and develop risk controls
	P4. Develop advertising and promotional strategy for product
	P5. Identify appropriate distribution channels for product
	P6. Prepare a budget for the sales plan
	P7. Present documented sales plan to appropriate personnel
	for approval
CU-4. Identify support	P1. Identify and acquire staff resources to implement sales
requirements	plan

	P2. Develop an appropriate selling approach
	P3. Train staff in the selling approach selected
	P4. Develop and assess staff knowledge of product to be sold
CU-5. Monitor and review	P1. Monitor implementation of the sales plan
sales plan	P2. Record data measuring performance versus sales targets
	P3. Make adjustments to sales plan as required to ensure
	required results are obtained

The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

K1:Outline principles and techniques for selling

- **K2:** Outline methods for monitoring sales outcomes
- K3: Statistical techniques for analyzing sales and market trends
- **K4:** Internal and external sources of information that are relevant to identifying organizational strategic direction and developing a product sales plan.
- **K5:** Competitors intelligence

Critical Evidence(s) Required

The candidate needs to produce following critical evidence(s) to be competent in this competency standard:

A person who demonstrates competency in this unit must be able to provide evidence of the ability to develop a sales plan. The evidence should integrate employability skills with workplace tasks and job roles and verify competency is able to be transferred to other circumstances and environments.

K1:Analyze information from a range of sources to develop a sales plan for a product and sales territory that meets organizational strategic direction including:

- a. Resource requirements and budget
- b. Achievable sales targets
- c. Performance measures

- d. Approaches to be used to meet objectives
- e. Risk management
- f. Advertising and promotional strategy
- g. Product distribution channels
- **K2:** Acquire staff, develop selling approach and provide training support on product knowledge and sales approach
- **K3:** Monitor and evaluate performance and adjust the plan as appropriate.

Overview:

This unit describes the skills and knowledge required to manage an ongoing relationship with a customer over a period of time. This includes helping customers articulate their needs and managing networks to ensure customer needs are addressed. It applies to individuals who are expected to have detailed product knowledge in order to recommend customized solutions. In this role, individuals would be expected to apply organizational procedures and be aware of, and apply as appropriate, broader factors involving ethics, industry practice , relevant government policies and regulations.

Unit of Competency	Performance Criteria
CU-1. Assist customer to	P1. Ensure customer needs are fully explored, understood and
articulate needs	agreed
	P2. match the available services and products to customer
	needs
	P3. Identify and communicate rights and responsibilities of
	customers to the customer as appropriate
CU-2. Satisfy complex	P1. Explain possibilities for meeting customer needs
customer needs	P2. Assist customers to evaluate service and/or product options
	to satisfy their needs
	P3. Determine and prioritize preferred actions
	P4. Identify potential areas of difficulty in customer service
	delivery and take appropriate actions in a positive manner
CU-3. Manage networks to	P1. Establish effective regular communication with customers
ensure customer needs	P2. Establish, maintain and expand relevant networks to ensure
are addressed	appropriate referral of customers to products and services from
	within and outside the organization
	P3. Ensure procedures are in place to ensure that decisions
	about targeting of customer services are based on up-to-date
	information about the customer and the products and services
	available
	P4. Ensure procedures are put in place to ensure that referrals
	are based on the matching of the assessment of customer needs

	and availability of products and services			
	P5.Maintain records of customer interaction in accordance with			
	organizational procedures			
CU-4. Convert customer	P1. Use information provided by customers or accessed from the			
enquiries into sales	customer relationship management (CRM) system to identify any			
	needs			
	P2. Identify suitable products/services to meet the			
	needs/requirements			
	P3. Make convincing sales pitches to customers following			
	standard scripts			
	P4. Handle customer queries, objections and rebuttals following			
	standard scripts			
	P5. Adapt your approach and style to customer preferences,			
	within the limits of your competence and authority			
	P6. Refer issues outside your area of competence and authority			
	to appropriate people, following your organization's procedures			
	P7. Identify and act on opportunities to up-sell or cross-sell other			
	products/services to customers			
	P8. Confirm customer wishes and needs in order to close sales			
	P9. Obtain required financial information from customers,			
	following your organization's procedures			
	P10.Complete your organization's post-sales procedures in			
	order to complete/ fulfill sales			
	P11. Comply with relevant standards, policies, procedures and			
	guidelines when converting customer enquiries into sales			

The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

- **K1**:Organizational procedures and standards for establishing and maintaining customer service relationships
- K2:Consumer rights and responsibilities
- K3:Ways to establish effective regular communication with customers

- Outline details of products or services including with reference to:
- o possible alternative products and services
- Variations within a limited product and service range.

Critical Evidence(s) Required

The candidate needs to produce following critical evidence(s) to be competent in this competency standard:

A person who demonstrates competency in this unit must be able to provide evidence of the ability to address customer needs. The evidence should integrate employability skills with workplace tasks and job roles and verify competency is able to be transferred to other circumstances and environments.

P9. . Demonstrated evidence is required of the ability to:

- a. address customers needs
- b. check your work is complete and free from errors
- c. use organizational procedures to document customer satisfaction
- d. develop and maintain networks to support meeting customer needs
- P10. Identify potential difficulties in meeting customer needs and taking appropriate action.
 - a. communicate effectively with customers including
 - b. helping customers to articulate their needs and evaluate options
 - c. explaining products/services and how they match customer needs
 - d. establishing regular communication
 - e. explaining customer rights and responsibilities

0619I&CT49.Manage personal finances

Overview:

This unit of competency describes the outcomes required to develop, implement and monitor a personal budget in order to plan regular savings and manage debt effectively.

Unit of Competency	Performance Criteria		
CU-1. Develop a personal	P1. Calculate current living expenses using available information		
budget	to prepare a personal budget.		
	P2. Keep a record of all income and expenses for a short period		
	of time to help estimate ongoing expenses.		
	P3. Subtract total expenses from total income to determine a		
	surplus or deficit budget for the specified period.		
	P4. Find reasons for a deficit budget and ways to reduce		
	expenditure identified.		
	P5. Identify ways to increase income, if possible		
CU-2. Develop longer term	P1. Analyze income and expenditure set longer term personal,		
personal budget	work and financial goals.		
	P2. Develop a longer-term budget based on the outcomes of		
	short-term budgeting, and adjust to meet living, work and future		
	career requirements.		
	P3. Identify obstacles that might affect finances such as job loss,		
	sickness or unexpected expenses contingency savings		
	P4. Formulate a regular savings plan based on budget, using		
	secure savings products and services.		
	P5. Monitor expenditure against budget and identify areas of		
	possible expenditure saving		
CU-3. Identify ways to	P1. Determine sources and ways to maximize personal income,		
maximize future finances	including from work, investments or available government		
	payments/allowances.		
	P2. Get further education or training to maintain or improve		
	future income.		
	P3. Identify the need for debt to finance living and other		
	expenses, and determine the appropriate levels of debt and		
	repayment.		

P4. Consolidate existing debt, where possible, to minimize
interest costs and fees.
P5.Seek professional money management services, where
available, to ensure financial plans are effective and achievable.

The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

K1: Abilities to plan and organize to keep records and monitor a personal budget

- K2: Abilities to set and review goals
- **K3:**Basic financial management and record keeping to enable development and management of a personal budget
- **K4:**Benefits of financial goal setting and personal budgeting to enable effective management of personal finances
- **K5**:Numeracy skills to compare income and expenditure

Critical Evidence(s) Required

The candidate needs to produce following critical evidence(s) to be competent in this competency standard:

A candidate who demonstrates competency in this unit must be able to provide evidence of the ability to manage personal finances. The evidence should integrate employability skills with workplace tasks and job roles and verify competency is able to be transferred to other circumstances and environments.

Demonstrated evidence is required of the ability to:

- P1. Develop a personal budget based on analysis of expenditure and income;
- P2. Formulate goals and identify financial contingency plans; and
- **P3.** Monitor expenditure for a period of up to 2 weeks.

0619I&CT50.Solve problems which jeopardize safety and security

Overview:

This unit is focus on negotiation in critical incidents and the development of strategic responses designed to resolve threatening incidents.

Unit of Competency	Performance Criteria			
CU-1. 1. Identify a problem	P1. Form a problem statement and analyze root cause.			
	P2. Take initiative in tackling problems rather than relying solely			
	on directives			
	P3. Follow logic steps in understanding root cause and analyzing			
	potential solutions.			
CU-2. 2. Determine	P1. Analyze all aspects of the incident for degree of hazard,			
strategies for	priorities, optional outcomes and appropriate strategies			
a required solution	P2. Analyze and determine strategies and priorities on the			
	incident sought from a range of sources			
	P3. Assess long term objectives against resources and priorities			
	P4. Apply a range of communication techniques to make and			
	maintain contact with the key people			
	P5. Provide clear and factual information to enable an honest			
	and realistic assessment of the interests of the key people and			
	their positions			
	P6. Resolve the conflict and express their likely consequences			
	clearly and do an analysis of the benefits			
	P7. Reassess points of disagreements for common positive			
	Positions			
CU-3. 3. Coordinate support	P1. Assess the need for support services in terms of the			
services	determined strategies and priorities			
	P2. Negotiate the resources of support services according to			
	established procedures and availability			
	P3. Provide information on strategies to support services and			
	maintain the communication			
	P4 .Delegate roles and responsibilities according to expertise			
	and resources			
CU-4. 4. Restore order	P1 .Assess the incidents for degree of risk and take appropriate			

	action to reduce and remove the impact of the incident and
	restore order
	P2 .Take action designed to minimize risk and the preserve the
	safety and security of all involved
	P3 .Take action to prevent the escalation of the incident
	appropriate to the circumstances and agreed procedures.
	P4 .Carry out the use of force for the restoration of control and
	the maintenance of security in the least restrictive manner.
	P5 .Complete reports accurately and clearly provided to the
	appropriate authority promptly
	P6 .Review, evaluate and analyze the incident and the
	organizational response to it and report it promptly and
	accurately.
CU-5. Provide leadership.	P1. Link between the function of the group and the
direction and guidance	goals of the organization
to the work group	P2 .Participate in decision making routinely to develop,
	implement and review work of the group and to allocate
	responsibilities where appropriate
	P3 .Give opportunities and encouragement to others to develop
	new and innovative work practices and strategies
	P4. Identify conflict and resolve with minimum disruption to work
	group function
	P5. Provide staff with the support and supervision necessary to
	perform work safely and without risk to health
	P6.Allocate tasks within the competence of staff and support
	with appropriate authority, autonomy and training
	P7. Supervise appropriately the changing priorities and situations
	and takes into account the different needs of individuals and the
	requirements of the task

The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

- **K1**:Organization's policies, guidelines and procedures related to control and surveillance, safety and preventing and responding to incidents and breaches of orders covered in the range of variables.
- K2:Organization's management and accountability systems
- K3:Teamwork principles and strategies
- K4: Principles of effective communication
- **K5:** Guidelines for use of equipment and technology
- K6: Code of conduct

Critical Evidence(s) Required

The candidate needs to produce following critical evidence(s) to be competent in this competency standard:

A candidate who demonstrates competency in this unit must be able to provide evidence of the ability to resolve problems which jeopardize safety and security. The evidence should integrate employability skills with workplace tasks and job roles and verify competency is able to be transferred to other circumstances and environments.

SOFT SKILLS

0619I&CT51.Manage Meetings

Overview:

This unit describes the skills and knowledge required to manage a range of meetings including overseeing the meeting preparation processes, chairing meetings, organizing the minutes and reporting meeting outcomes. It applies to individuals employed in a range of work environments who are required to organize and manage meetings within their workplace, including conducting or managing administrative tasks in providing agendas and meeting material. They may work as senior administrative staff or may be individuals with responsibility for conducting and chairing meetings in the workplace.

Unit of Competency	Performance Criteria			
	P1: Develop agenda in line with stated meeting purpose			
	P2: Ensure style and structure of meeting are appropriate to its			
	purpose			
CII 1 Proparo for mostings	P3: Identify meeting participants and notify them in accordance			
CO-1. Frepare for meetings	with organizational procedures			
	P4:Confirm meeting arrangements in accordance with			
	requirements of meeting			
	P5: Dispatch meeting working papers to participants within			
	designated timelines			
	P1:Chair meetings in accordance with organizational			
	requirements, agreed conventions for type of meeting and			
	legal and ethical requirements			
	P2:Conduct meetings to ensure they are focused, time efficient			
CU-2. Conduct meetings	and achieve the required outcomes			
	P3: Ensure meeting facilitation enables participation, discussion,			
	problem-solving and resolution of issues			
	P4:Brief minute-taker on method for recording meeting minutes			
	in accordance with organizational requirements and			
	conventions for type of meeting			
CU-3. Follow up meetings	P1:Check transcribed meeting notes to ensure they reflect a true			
	and accurate record of the meeting and are formatted in			

accordance	e with	organiz	zational pi	rocedu	res and	d meeting
conventions	5					
P2: Distribute	and	store	minutes	and	other	follow-up
documenta	tion wi	thin des	ignated tim	nelines,	, and ac	cording to
organizatio	nal req	uiremer	nts			
P3:Report outo	comes	of meet	ings as rea	quired,	within c	lesignated
timelines						
	accordance conventions P2: Distribute documenta organization P3: Report outo timelines	accordance with conventions P2: Distribute and documentation wit organizational req P3: Report outcomes timelines	accordance with organiz conventions P2: Distribute and store documentation within des organizational requiremen P3: Report outcomes of meet timelines	accordance with organizational pro- conventions P2: Distribute and store minutes documentation within designated time organizational requirements P3: Report outcomes of meetings as reconstructions	accordance with organizational procedu conventions P2: Distribute and store minutes and documentation within designated timelines organizational requirements P3: Report outcomes of meetings as required, timelines	accordance with organizational procedures and conventions P2: Distribute and store minutes and other documentation within designated timelines, and ac organizational requirements P3: Report outcomes of meetings as required, within c timelines

The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

- K1: Outline meeting terminology, structures, arrangements
- **K2:** Outline responsibilities of the chairperson and explain group dynamics in relation to managing meetings
- **K3:** Describe options for meetings including In-person/physical, teleconferencing, webconferencing and using webcams
- **K4:** Identify the relevant organizational procedures and policies regarding meetings, chairing and minutes including identifying organizational formats for minutes and agendas.

Critical Evidence(s) Required

The candidate needs to produce following critical evidence(s) to be competent in this competency standard:

A candidate who demonstrates competency in this unit must be able to provide evidence of the ability to manage meetings. The evidence should integrate employability skills with workplace tasks and job roles and verify competency is able to be transferred to other circumstances and environments.

Demonstrated evidence is required of the ability to:

P1: Apply conventions and procedures for formal and informal meetings including:

- a. Developing and distributing agendas and working papers
- b. Identifying and inviting relevant meeting participants
- c. Organizing and confirming meeting arrangements

P2: Running the meeting and following up

- a. Organize, take part in and chair a meeting
- b. Record and store meeting documentation
- c. Follow organizational policies and procedures

0619I&CT52.Manage Workforce Planning

Overview:

This unit describes the skills and knowledge required to manage planning in relation to an organization's workforce including researching requirements, developing objectives and strategies, implementing initiatives and monitoring and evaluating trends. It applies to individuals who are human resource managers or staff members with a role in a policy or planning unit that focuses on workforce planning.

Unit of Competency	Performance Criteria
CU-1. Identify workforce	 P1: Review current data on staff turnover and demographics P2: Assess factors that may affect workforce supply P3: Develop organization's requirement for skilled workforce
CU-2. Develop workforce objectives and strategies	 P1:Review organizational strategy and establish aligned objectives for modification P2:Prepare strategies to address unacceptable staff turnover, if required P3:Define objectives to retain required skilled labor P4:Define objectives for workforce diversity and cross-cultural management P5:Obtain agreement and endorsement for objectives and establish targets P6:Develop contingency plans to cope with extreme situations
CU-3. Implement initiatives to support workforce planning objectives	 P1:Implement action to support agreed objectives for recruitment, training, redeployment and redundancy P2:P2. Develop and implement strategies to assist workforce to deal with organizational dynamics P1:Implement succession planning model to ensure desirable workers are developed and retained P2:Implement programs to ensure workplace is an employer of choice
CU-4. Monitor and evaluate workforce trends	P1: Evaluate workforce plan against patterns in exiting employee and workforce changes

P2: Monitor labor supply trends for areas of high turnover in
external environment
P3: Monitor effects of labor trends on demand for labor
P4: Survey organizational climate to gauge worker satisfaction
P5: Refine objectives and strategies in response to national and
international changes and make recommendations in
response to global trends.
P6: Regularly review government policy on labor jobs according
to labor rights.
P7: Evaluate effectiveness of change processes against agreed
objectives

The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

K1: Explain current information about external labor supply relevant to the specific industry or skill requirements of the organization

K2:Outline industrial relations relevant to the specific industry

K3:Describe labor force analysis and forecasting skills

Critical Evidence(s) Required

The candidate needs to produce following critical evidence(s) to be competent in this competency standard:

A person who demonstrates competency in department must be able to provide evidence of the ability to manage workforce planning. The evidence should integrate employability skills with workplace tasks and job roles and verify competency is able to be transferred to other circumstances and environments.

Demonstrated evidence is required of the ability to

- 1. review and interpret information from a range of internal and external sources to identify:
 - current staff turnover and demographics
 - labor supply trends factors that may affect workforce supply
 - organization's workforce requirements objectives and strategies
- **2.** manage workforce planning including developing, implementing, monitoring and reviewing strategies to meet workforce needs

- **3.** review relevant trends and supply and demand factors that will impact on an organization's workforce
- **4.** Develop a workforce plan that includes relevant research and specific strategies to ensure access to a skilled and diverse workforce.

0619I&CT53. Undertake Project Work

Overview:

This unit describes the skills and knowledge required to undertake a straightforward project or a section of a larger project. It covers developing a project plan, administering and monitoring the project, finalizing the project and reviewing the project to identify lessons learned for application to future projects. This unit applies to individuals who play a significant role in ensuring a project meets timelines, quality standards, budgetary limits and other requirements set for the project.

Unit of Competency	Performance Criteria		
	P1: Assess project scope and other relevant documentation		
	P2: Identify project stakeholders		
	P3: Seek clarification of discrepancies from delegating authority		
	related to project and project parameters		
	P4: Determine and access available resources to undertake		
	project		
	P5:		
	P1:. Develop project feasibility report		
	P2: Develop project plan in line with the project parameters		
CU-2. Develop project plan	P3: Develop and approve project budget		
	P4:P4. Formulate risk management plan for project, including		
	Workplace Health and Safety (WHS)		
	P1:Ensure project team members are clear about their		
	responsibilities and the project requirements		
	P2: Ensure outcomes and documented time lines of the project		
	are met		
	P3:Maintain required recordkeeping systems throughout the		
CU-3. Administer and	project		
monitor project	P4:Implement and monitor plans of project finances and		
	resources		
	Prepare project progress reports as required to		
	stakeholders		
	P5: Monitor risk management as required to ensure project		
	outcomes are met		
CU-4. Finalize the project	P1:Complete financial recordkeeping associated with project for		

audit
P2: Maintain proper record of unused items during project
P3:Complete project documentation and obtain necessary sign-
offs for concluding project

The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

- K1: Give examples of project management tools and how they contribute to a project
- **K2:** Outline types of documents and other sources of information commonly used in defining the parameters of a project
 - Explain processes for identifying and managing risk in a project
 - Explain the organization's procedures and processes that are relevant to managing a project including:
 - lines of authority and approvals
 - quality assurance
 - human resources
 - budgets and finance
 - recordkeeping
 - reporting
- **K3:** Outline the legislative and regulatory context of the organization in relation to project work, including workplace health and safety (WHS) requirements.

Critical Evidence(s) Required

The candidate needs to produce following critical evidence(s) to be competent in this competency standard:

A person who demonstrates competency in this unit must be able to provide evidence of the ability to undertake project work. The evidence should integrate employability skills with workplace tasks and job roles and verify competency is able to be transferred to other circumstances and environments.

Demonstrated evidence is required of the ability to:

- 5. Define the parameters of the project including:
 - Project scope
 - Project stakeholders

- Relationship of project to organizational objectives
- Reporting requirements
- Resource requirements
- 6. Use project management tools to develop and implement a project plan including:
 - Deliverables
 - Work breakdown
 - Budget and allocation of resources
 - Timelines
 - Risk management
 - Recordkeeping and reporting
- **7.** consult and communicate with relevant stakeholders to generate input and engagement in planning, implementing and reviewing the project
- **8.** Provide support to team members to enable them to achieve deliverables and to transition them as appropriate at completion of the project
- 9. Finalize the project including documentation and reporting
- 10. Review and document the project outcomes

0619I&CT54.Identify and Communicate Trends in Career Development

Overview:

This unit describes the skills and knowledge required to conduct research to identify and communicate career trends. It establishes the need to interact professionally with others in assessing career needs, to effectively assist clients identify competencies they require for a career and employability in a given context. It also examines how to maintain quality of career development services and professional practice. It applies to individuals seeking to identify and communicate trends in career development.

Unit of Competency	Performance Criteria			
CU-5. Perform Research and explore career trends	 P1. Apply knowledge of changing organizational structures, lifespan of careers and methods of conducting work search, recruitment and selection processes P2. Analyze changing worker and employer issues, rights and responsibilities in context of changing work practices P3. Examine importance of quality careers development services P4. Maintain all research, documentation, sources and references (digital or physical). P5. Analyze implications of relevant policy, legislation, professional codes of practice and national standards relating to worker and employer issues P6. Confirm cluster employability skills and preferences that may 			
CU-6. Assess and confirm ongoing career development	 P1. Assess success of previous career development services P2. Maintain privacy and security of all data, research and personal records according to relevant policy P3. Establish existing work-life balance and friendly environment 			
CU-7. Maintain quality of career development services and professional practice	 P1. Analyze and review relevance of career theories, models, frameworks and SOPs P2. Incorporate into career development services and professional practice P3. Comply with all relevant policies 			

The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

- K1: Diversity and its potential effects on career choices
- **K2:** Outline human psychological development and needs in relation to career development
- **K3:** Outline relevant policy, legislation, codes of practice and standards relevant to career development
- **K4:** Explain recruitment and selection processes in the context of career development services
- **K5:** Describe a range of data gathering and research techniques
- K6: Explain techniques used to analyze trends.

Critical Evidence(s) Required

The candidate needs to produce following critical evidence(s) to be competent in this competency standard:

A person who demonstrates competency in this unit must be able to provide evidence of the ability to identify and communicate trends in career development. The evidence should integrate employability skills with workplace tasks and job roles and verify competency is able to be transferred to other circumstances and environments.

Demonstrated evidence is required of the ability to:

- **1.** research and analyze current economic, labor market, employment, career and vocational educational and training trends
- 2. identify choices and career development needs for individuals within a given context
- 3. report and document management of research and career development materials
- **4.** Comply with all relevant local, state/territory and national legislation, policies and practices.

0619I&CT55.Apply Interpersonal Skills

Overview:

This unit describes the skills and knowledge required to use advanced and specialized communication skills in the client-counselor relationship. This unit applies to individuals whose job role involves working with clients on personal and psychological issues within established policies, procedures and guidelines.

Unit of Competency	Performance Criteria
CU-1. Communicate effectively	P1:Identify communication barriers and use strategies to
	overcome these barriers in the client-counselor relationship
	P2: Facilitate the client-counselor relationship through selection
	and use of micro skills
	P3: Observe and respond to non-verbal communication cues
	P4: Integrate case note taking with minimum distraction
CU-2 . Use specialized counseling interviewing skills	P1:Select and use communication skills according to the
	sequence of a counseling interview
	P2: Identify points at which specialized counseling interviewing
	skills are appropriate for inclusion
	P3:Use specialized counseling communication techniques
	based on their impacts and potential to enhance client
	development and growth
	P4: Identify and respond appropriately to strong client emotional
	reactions
	P1: Reflect on and evaluate own communication with clients
CU-3 . Evaluate own communication	P2 : Recognize the effect of own values and beliefs on
	communication with clients
	P3 : Identify and respond to the need for development of own
	skills and knowledge
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The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

K1:Legal and ethical considerations for communication in counseling practice, and how these are applied in individual practice:

- Codes of conduct/practice
- Discrimination
- Human rights
- Practitioner/client boundaries
- Privacy, confidentiality and disclosure
- Rights and responsibilities of workers, employers and clients
- Work role boundaries responsibilities and limitations of the counselor role
- Workplace health and safety
- **K2:** Communication techniques and micro-skills including:
 - Attending behaviors active listening, reflection of content feeling, summarizing
 - Questioning skills open, closed, simple and compound questions
 - Client observation skills
 - Noting and reflecting skills
 - Providing client feedback
- **K3:** Components of the communication process including:
 - Encoder
 - Decoder
- K4: Primary factors that impact on the communication process including:
 - Context
 - Participants
 - Rules
 - Messages
 - Channels
 - Noise
 - Feedback
- **K5:** Communication barriers and resolution strategies, including:
 - Environmental
 - Physical
 - Individual perceptions
- Cultural issues
- Language
- Age issues
- Disability
- **K6:** Observational techniques including:
 - Facial expressions
 - Non-verbal behavior
 - Posture
 - Silence
- **K7:** Ways including:
 - Visual in which different people absorb information
 - Auditory
 - Kinesthetic
- **K8:** Impacts of trauma and stress on the communication process, including on:
 - Concentration and attention
 - Memory
 - Intelligence
 - Use of verbal and written language
 - Use of body language
 - Challenging within the counseling session
- **K9:** Self-evaluation practices, including:
 - How to recognize own biases
 - Impact of own values on the counseling relationship.

Critical Evidence(s) Required

The candidate needs to produce following critical evidence(s) to be competent in this competency standard:

A person who demonstrates competency in this unit must be able to provide evidence of the ability to apply specialist interpersonal and counseling interview skills. The evidence should integrate employability skills with workplace tasks and job roles and verify competency is able to be transferred to other circumstances and environments.

Demonstrated evidence is required of the ability to:

- 1. Interviewed at least 3 different clients using specialized interpersonal communication and counseling interviewing skills, including:
- 2. Micro-skills and communication techniques, including:
- 3. Attending behaviors active listening,

- 4. Reflection of content, summarizing
- 5. Questioning skills open, closed, simple and compound questions
- 6. Client observation skills
- 7. Noting and reflecting skills
- **8.** Providing client feedback
- 9. Specialized counseling interviewing skills, including:
- 10. Challenging
- 11. Reframing
- 12. Focusing
- 13. Integrated clear case note taking into the interview process
- **14.** Completed a structured process of self-reflection and evaluation of own communication used during the 3 interviews.

0619I&CT56.Work Safely in an Office Environment

Overview:

This unit describes the performance outcomes, skills and knowledge required to participate in workplace occupational health and safety (OHS) processes to protect workers own health and safety, and that of others.

Unit of Competency	Performance Criteria
	P1: Follow established safety procedures when conducting
CU-1. Implement Work	work
safety	P2: Carry out pre-start systems and equipment checks in
	P3: accordance with workplace procedures
	P1:Identify designated persons for reporting queries and
	concerns about safety in the workplace
	P2: Identify existing and potential hazards in the workplace,
	report them to designated persons and record them in
CU-2. Implement workplace	accordance with workplace procedures
safety requirements	P3: Identify and implement workplace procedures and work
	instructions for controlling risks
	P4: Report emergency incidents and injuries to designated
	persons
	P5: Maintain emergency contact list
	P1:Contribute to workplace meetings, inspections or other
	consultative activities
CU-3. Participate in OHS	P2: Raise OHS issues with designated persons in accordance
consultative processes	with organizational procedures
	P3: Take actions to eliminate workplace hazards or to reduce
	risks
	P1: Identify and report emergency incidents
CU-4. Follow safety	P2: Follow organizational procedures for responding to
procedures	emergency incidents
	P3: Inspect all safety tools regularly.

Knowledge and Understanding

The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

- **K1:** Explain responsibilities of employers and employees under relevant health and safety regulation
- **K2:** Describe emergency procedures including procedures for fires, accidents and evacuation
- **K3:** Outline commonly used hazard signs and safety symbols.

Critical Evidence(s) Required

The candidate needs to produce following critical evidence(s) to be competent in this competency standard:

A candidate who demonstrates competency in this unit must be able to provide evidence of the ability to participate in workplace OHS processes. The evidence should integrate employability skills with workplace tasks and job roles and verify competency is able to be transferred to other circumstances and environments.

Assessment must ensure the safety processes; hazards and risk are relevant to the area of work. Evidence of the following is essential:

- 1. Accurately follow all relevant safety procedures
- 2. Identify and report hazards to designated personnel
- 3. Knowledge of relevant health and safety regulations
- 4. Knowledge of relevant materials, equipment and work processes.

0619I&CT57.Develop Workplace Documents

Overview:

This unit covers interpreting and composing a range of workplace documents from a number of sources. It includes interpreting written information for workplace purposes as well as planning, drafting and reviewing a basic document before writing the final version. The focus is on the content and structure of written materials and not on the use of computer technology

Unit of Competency	Performance Criteria
	P1:Read workplace materials to identify the subject and key
	information for using or reporting to others.
	P2: Read procedural manuals and codes of practice to locate
	specific information to carry out work functions in accordance
	with policy and standards.
	P3:Read a range of written materials to locate and select
CU-1. Interpret written	required information for summaries, short reports and
information	response to requests.
	P4: Identify the cultural context and prior knowledge required to
	interpret workplace information and obtain assistance when
	required.
	P5: Determine candidate and purpose for the document
	P6:Seek assistance with interpretation of complex materials in
	accordance with organizational procedures.
	P1:Identify and comply with established requirements for a
	range of written materials
CU-2. Develop written	P2: Determine format and structure
materials	P3: Identify organizational requirements
	P4: Establish method of communication
	P5: Develop introductory guide for incumbents
CII-3 Draft document	P6: Develop draft document to communicate key points
	P7: Obtain and include any required additional information
	P1:Check draft for suitability of tone for audience, purpose,
CU-4. Review document	format and communication style
	P2: Check draft for readability, grammar, spelling, sentence and

	paragraph construction and correct any inaccuracies or gaps
	in content.
	P3: Check draft for sequencing and structure
	P4: Check draft to ensure it meets organizational requirements
	P5: Ensure draft is proofread, where appropriate, by supervisor
	or colleague
	P1:Make and proofread necessary changes
	P2: Ensure document is sent to intended recipient within required
CU-5. Write final document	time frames
	P3: File copy of document in accordance with organizational
	policies and procedures

Knowledge and Understanding

The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

- **K1:** Reading and writing procedures at a level to cope with a range of workplace materials
- K2: Integration of information from a number of sources in order to generate meaning
- **K3:** Ways to write and sequence paragraphs according to the required purpose of written material
- **K4:** Outline the linking ideas in written material through selection and use of words, grammatical structures, headings and punctuation appropriate to the purpose
- K5: Spelling, punctuation and grammar for workplace documents at an experienced level
- K6: Response to diversity, including gender and disability
- **K7:** Implementation of ergonomic requirements for office work
- K8: Environmental policies such as those relating to paper use/wastage/recycling
- K9: Preparation of general information and papers according to target audience
- **K10:** Problem solving skills to determine document design and production processes
- **K11:** Usage of resources to assist in document production, such as dictionary, thesaurus, templates, style sheets
- **K12:** Ways to produce business letters, memos, job applications, resumes, meeting agendas and minutes
- **K13:** Ways to handle courier/postal services

Critical Evidence(s) Required

The candidate needs to produce following critical evidence(s) to be competent in this competency standard:

A person who demonstrates competency in this unit must be able to provide evidence of the ability to interpret written information for workplace purposes and plan, draft and review a basic document before writing the final version. The evidence should integrate employability skills with workplace tasks and job roles and verify competency is able to be transferred to other circumstances and environments.

Evidence of the following is essential:

- **1.** Producing a range of documents that accurately convey required information including single and multipage business letters, memos, job applications, resumes, meeting agendas and minutes.
- 2. Knowledge of organizational policies and procedures for document production

0619I&CT58. Maintain Professionalism in Workplace

Overview:

This unit of competency describes the outcomes required maintain a professional image in the workplace, including behaving ethically, demonstrating motivation, respecting timeframes and maintaining personal appearance.

Unit of Competency	Performance Criteria
CU-1. Respect work timeframes	 P1:Demonstrate punctuality in meeting, set working hours and times. P2:Utilize working hours only for working and follow company regulations. P3:Complete work tasks within deadlines according to order of priority P4:Perform extra ordinary during working hours
CU-2. Maintain personal appearance and hygiene	 P1: Clean hair, body and nails regularly. P2: Wear suitable cloths for the workplace, and respect local and cultural contexts P3: Meet specific company dress code requirements P4: Keep smiling and have positive body language during working hours
CU-3. Maintain adequate distance with colleagues and clients	 P1:Respect personal space of colleagues and clients with reference to local customs and cultural contexts. P2:Avoid cross transmission of infections (especially through respiration). P1:Follow company values/ethics codes of ethics and/or
CU-4. Work in an ethical manner	 conduct, policies and guidelines. P2: Use company resources in accordance with company ethical standards. P3: Undertake work practices in compliance with company ethical standards, organizational policy and guidelines. P4: Instruct co-workers on ethical, lawful and reasonable directives.

P5:	Share	company	values/practices	with	CO-W	orkers	usir	ng
	approp	riate behav	vior and language.					
P6:	Report	work	ncidents/situations	and	d/or	resolve	d	in
	accorda	ance with o	company protocol/g	juideli	nes.			

Knowledge and Understanding

The candidate must be able to demonstrate underpinning knowledge and understanding required to carry out tasks covered in this competency standard. This includes the knowledge of:

- **K14:** Application of good manners and right conduct
- K15: Basic practices for oral and personal hygiene
- K16: Common products used for oral and personal hygiene
- **K17:** Outline the company code of conduct/values
- **K18:** Outline the Company regulations, performance and ethical standards
- K19: Work responsibilities/job functions
- K20: Communication skills
- K21: Workplace hygiene standards

Critical Evidence(s) Required

The candidate needs to produce following critical evidence(s) to be competent in this competency standard:

A candidate who demonstrates competency in this unit must be able to provide evidence of the ability to maintain professionalism in the workplace. The evidence should integrate employability skills with workplace tasks and job roles and verify competency is able to be transferred to other circumstances and environments.

Evidence of the following is essential:

- 1. Clarify and affirm work values/ethics/concepts consistently in the workplace;
- 2. Comply with required working times;
- **3.** Conduct work practices satisfactorily and consistently, in compliance with work ethical standards, organizational policy and guidelines;
- 4. Keep adequate distance while interacting with colleagues and clients.

NOTIFICATION

No. F. 5(13)/2018-DD (TE): In pursuance of sub-section (d) of section-6" Functions of the Commission" National Vocational & Technical Training Commission (NAVTTC) Act-2011, NAVTTC is pleased to approve and notify following qualifications in seven (07) trades for Level 1-5 under National Vocational Qualification Framework (NVQF), which have been developed in compatibility with latest global trends in the fields and fulfilling requirements of competency based training and assessment (CBT&A) system. The qualifications have been developed and validated in collaboration with TEVTAs, QABs, industry and other relevant stakeholders: -

S#	National Vocational Qualifications
1.	National Qualification Level-5 diploma in Artificial Intelligence
2.	National Qualification Level-5 diploma in Robotics Technology
3.	National Qualification Level-5 diploma in Automation & Process Control
4.	National Qualification Level-5 diploma in Mechatronics Technology
5.	National Qualification Level-5 diploma in Water Quality & Resource Management
6.	National Qualification Level-5 diploma in Retail and Merchandize Management
7.	National Qualification Level-5 diploma in Printing & Publishing Technology

2. All the TVET related institutions / organizations are required to implement aforementioned qualifications so that a uniform and standardized TVET qualification system is established in Pakistan and efforts are made for international equivalence / recognition of these qualifications.

3. Competency Standards of the above-enlisted qualifications can be accessed at NAVTTC's website (www.navttc.org).

(Muqeem Islam) Director General (Skill Standards & Curricula)

Distribution:

- Federal Secretary, Ministry of Federal Education & Professional Training, Govt of Pakistan
- Federal Secretary, Ministry of Overseas Pakistanis and Human Resource Development, Govt of Pakistan, Islamabad
- 3. Federal Secretary, Ministry of Industry and Production, Govt of Pakistan, Islamabad
- 4. Federal Secretary, Ministry of Textile Industry, Govt of Pakistan, Islamabad
- 5. Federal Secretary, Ministry of Commerce, Govt of Pakistan, Islamabad
- 6. Federal Secretary, Ministry of Railway, Govt of Pakistan, Islamabad
- 7. Federal Secretary, Ministry of Climate Change, Govt of Pakistan, Islamabad
- 8. Federal Secretary, Ministry of Religious Affairs, Govt of Pakistan, Islamabad
- 9. Federal Secretary, Ministry of Communication, Govt of Pakistan, Islamabad
- 10. Federal Secretary, Ministry of Aviation Division, Govt of Pakistan, Islamabad
- 11. Federal Secretary, Ministry of Science & Technology, Govt of Pakistan, Islamabad
- 12. Chairperson, Punjab Technical Education and Vocational Training Authority (P-TEVTA), Lahore
- 13. Managing Director, Khyber Pakhtunkhwa Technical Education and Vocational Training Authority (KP-TEVTA),
- 14. Managing Director, Sindh Technical Education and Vocational Training Authority (S-TEVTA), Karachi
- 15. Chairman, Azad Jammu & Kashmir, Technical Education and Vocational Training Authority (AJ&K TEVTA), Muzafarabad
- 16. Director TVET Cell, Gilgit Baltistan, Gilgit
- 17. Director General, Punjab Vocational Training Council (PVTC), Punjab
- 18. Managing Director, Technology Upgradation and Skill Development Company (TUSDEC) Lahore
- 19. Project Director, Punjab Skill Development Program (PS DP) Lahore
- 20. CEO, Punjab Skill Development Fund, Lahore
- 21. Rector, UNTECH University Islamabad
- 22. National Deputy Leader, GIZ Islamabad
- 23. PS to Minister of Federal Education & Professional Training, Govt of Pakistan
- 24. PS to Special Adviser to the Prime Minister on Youth Affairs, Prime Minister's Office, Islamabad
- 25. Chairperson, Federal of Pakistan Chamber of Commerce and Industry (FPCCI), Karachi
- 26. Conveyor, Sector Skills Council (Textile/ Construction/ Renewable Energy/ Hospitality and Tourism)

- 27. Director Technical Education and Vocational Training Authorities (TEVTA), Balochistan
- 28. Chairman, Pakistan Tourism Development Corporation, Lahore
- 29. Chairman, PCSIR Headquarters, Islamabad
- 30. Director General, Pakistan Forest Institute, Peshawar
- 31. Chairman, Wafaq ul Madaris, Multan
- 32. Director General, Staff Welfare, Islamabad
- 33. Director General, NISTE Capital Administration and Development Division, Islamabad
- 34. Director General, National Training Bureau, Islamabad
- 35. Chairmen, Provincial Technical Education Boards
- 36. Chairmen, Provincial Trade Testing Boards
- 37. Director General, Federal Directorate of Education Islamabad
- 38. Secretary, IBCC, Islamabad: with the request that National qualifications of Level 5 diploma in the aforementioned trades may be considered equivalent to Diploma of Associate Engineer/HSSC after inclusion of compulsory courses in the light of IBCC general requirement.

Copy for information to: -

- 1. DG (P&D)/(A&F)/ (A&C) (S&C) NAVTTC
- 2. Director General(s), NAVTTC Regional Office(s).
- 3. Sr. Technical Advisor, TSSP-GIZ
- 4. Staff Officer to Chairman, NAVTTC
- 5. PS to Executive Director, NAVTTC Islamabad
- 6. Concerned File/ Office Copy